



*Lighting the path forward*

# City of Savage

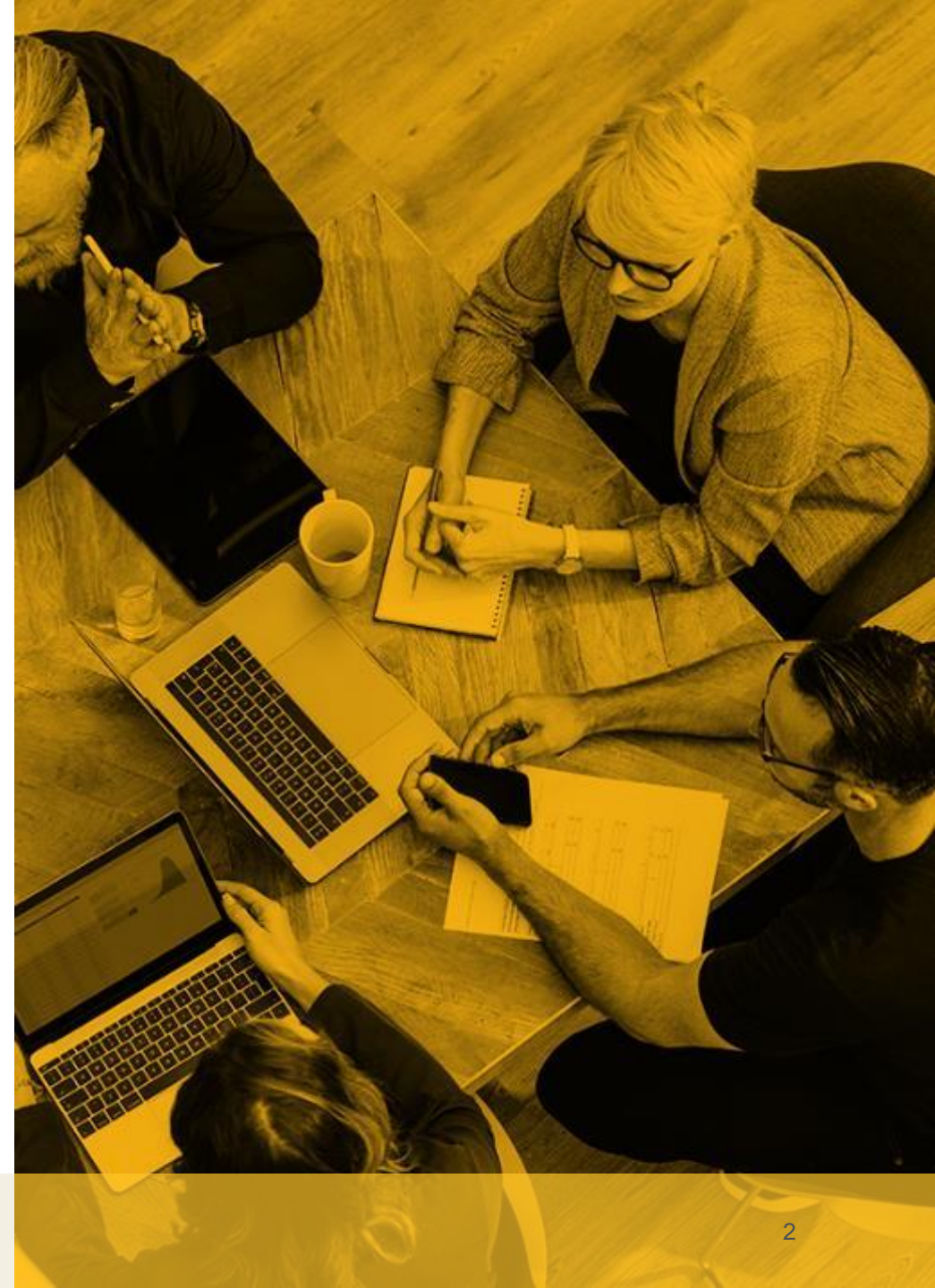
2024 Financial Statement Audit



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# Introduction

- Audit Results
- General Fund Results
- Other Governmental Funds
- Enterprise Funds
- Key Performance Indicators



# Audit Results

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## Auditor's Opinion



Unmodified opinion

## Minnesota Legal Compliance



No instances of noncompliance

## Single Audit Report



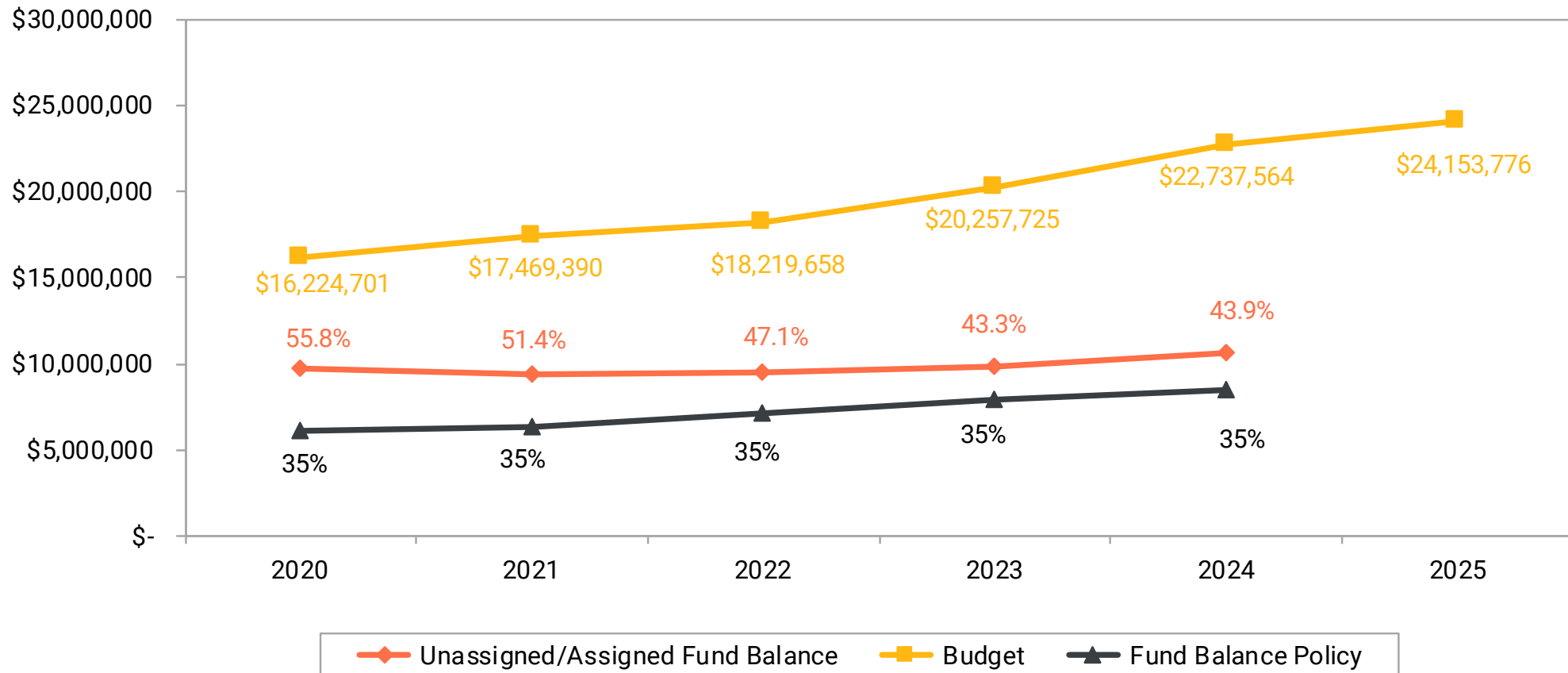
No instances of noncompliance with  
OMB Compliance Supplement  
requirements

# Prior Year Audit Results 2023 Audit Findings

- Liquor Store Inventory Reconciliation
  - Internal Control Finding



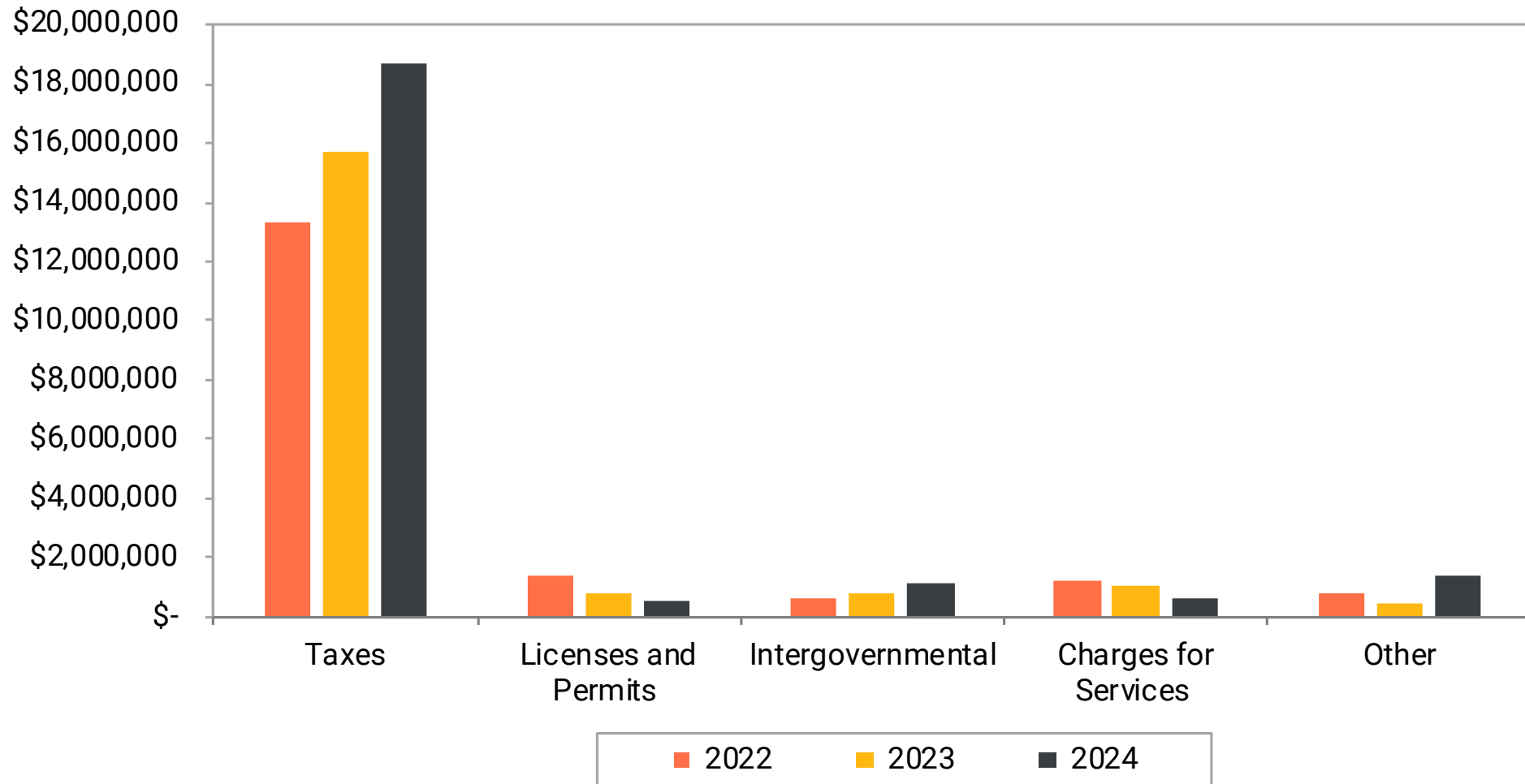
# General Fund Fund Balances



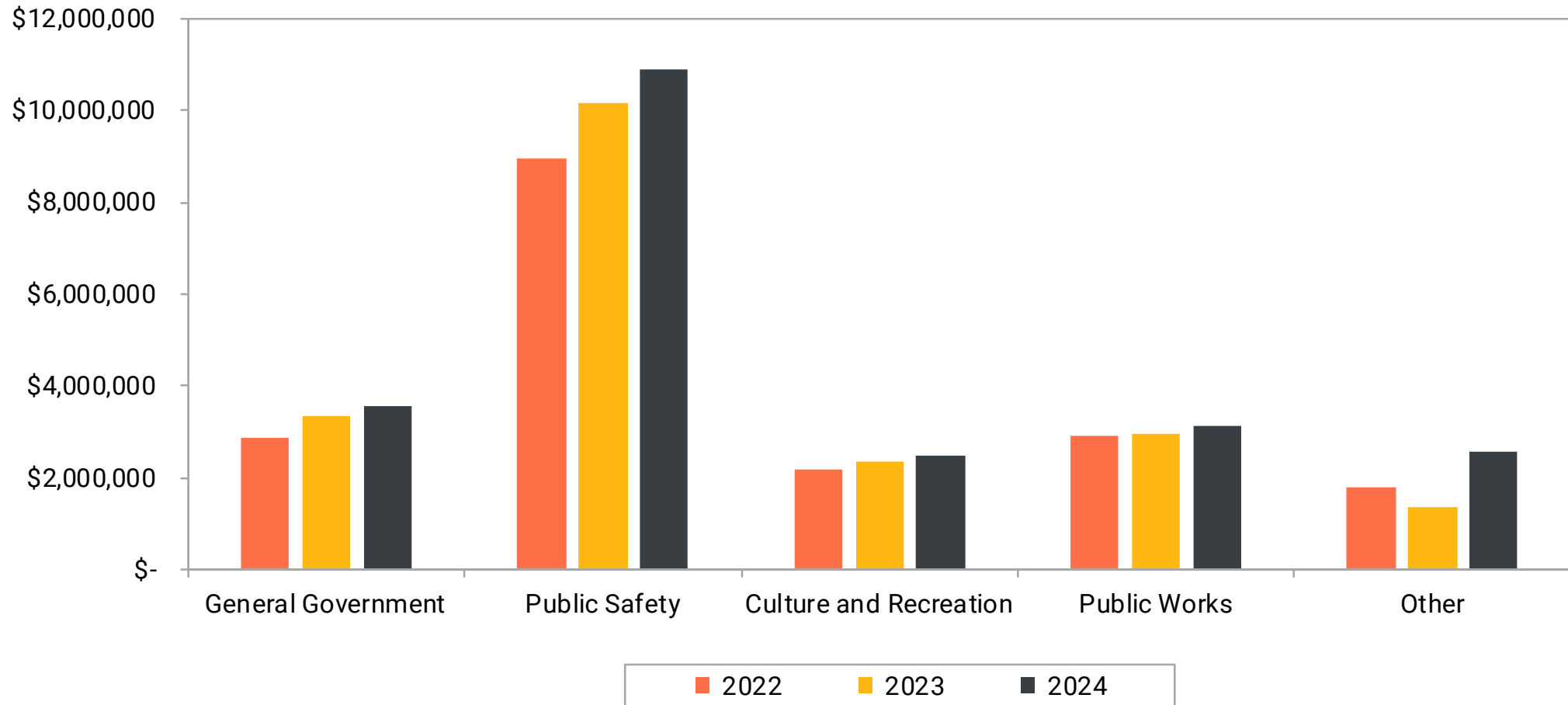
# General Fund Budget to Actual

	Budgeted Amounts		Actual Amounts	Variance with Final Budget
	Original	Final		
Revenues	\$ 22,447,564	\$ 22,447,564	\$ 21,727,290	\$ (720,274)
Expenditures	22,737,564	22,794,264	21,468,595	1,325,669
Excess (Deficiency) of Revenues Over (Under) Expenditures	(290,000)	(346,700)	258,695	605,395
Other Financing Sources				
Transfers in	290,000	290,000	605,000	315,000
Transfers out	-	-	(1,143,963)	(1,143,963)
Total Other Financing Sources (Uses)	290,000	290,000	(538,963)	(828,963)
Net Change in Fund Balances	-	(56,700)	(280,268)	(223,568)
Fund Balances, January 1	11,410,849	11,410,849	11,410,849	-
Fund Balances, December 31	<u>\$ 11,410,849</u>	<u>\$ 11,354,149</u>	<u>\$ 11,130,581</u>	<u>\$ (223,568)</u>

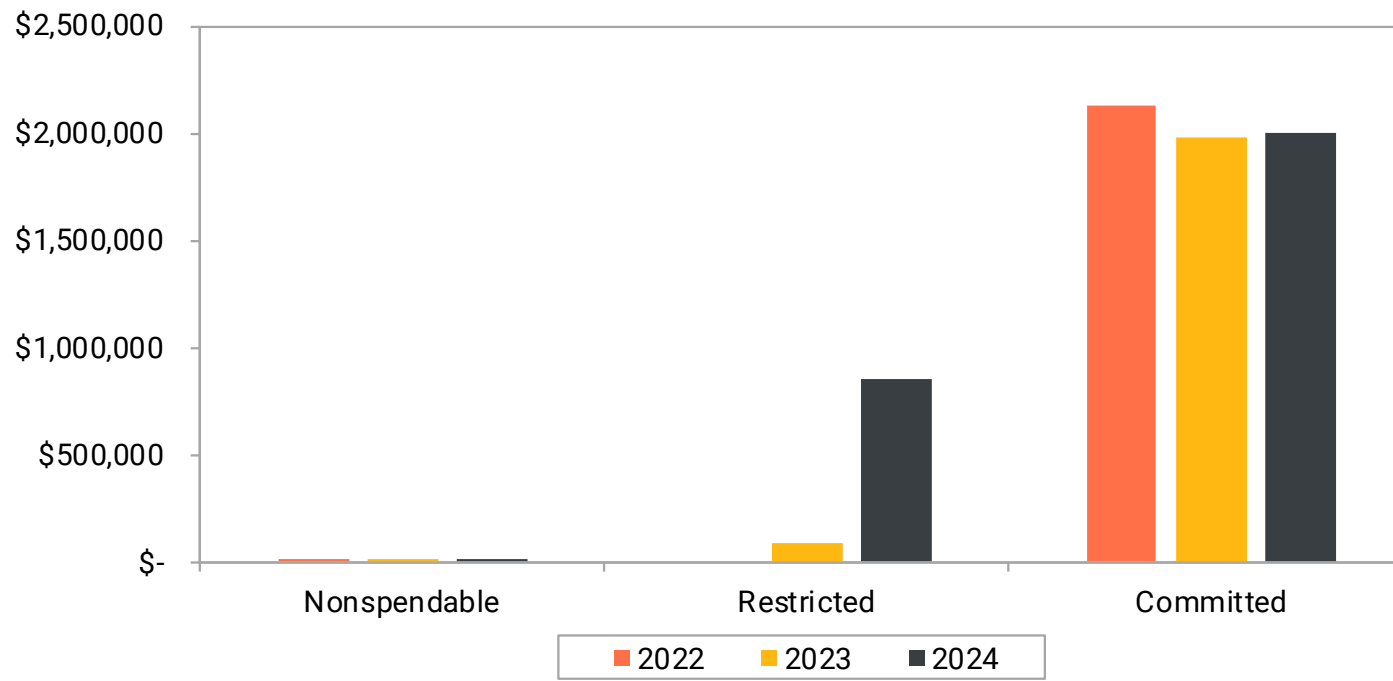
# General Fund Revenues by Type



# General Fund Expenditures by Type



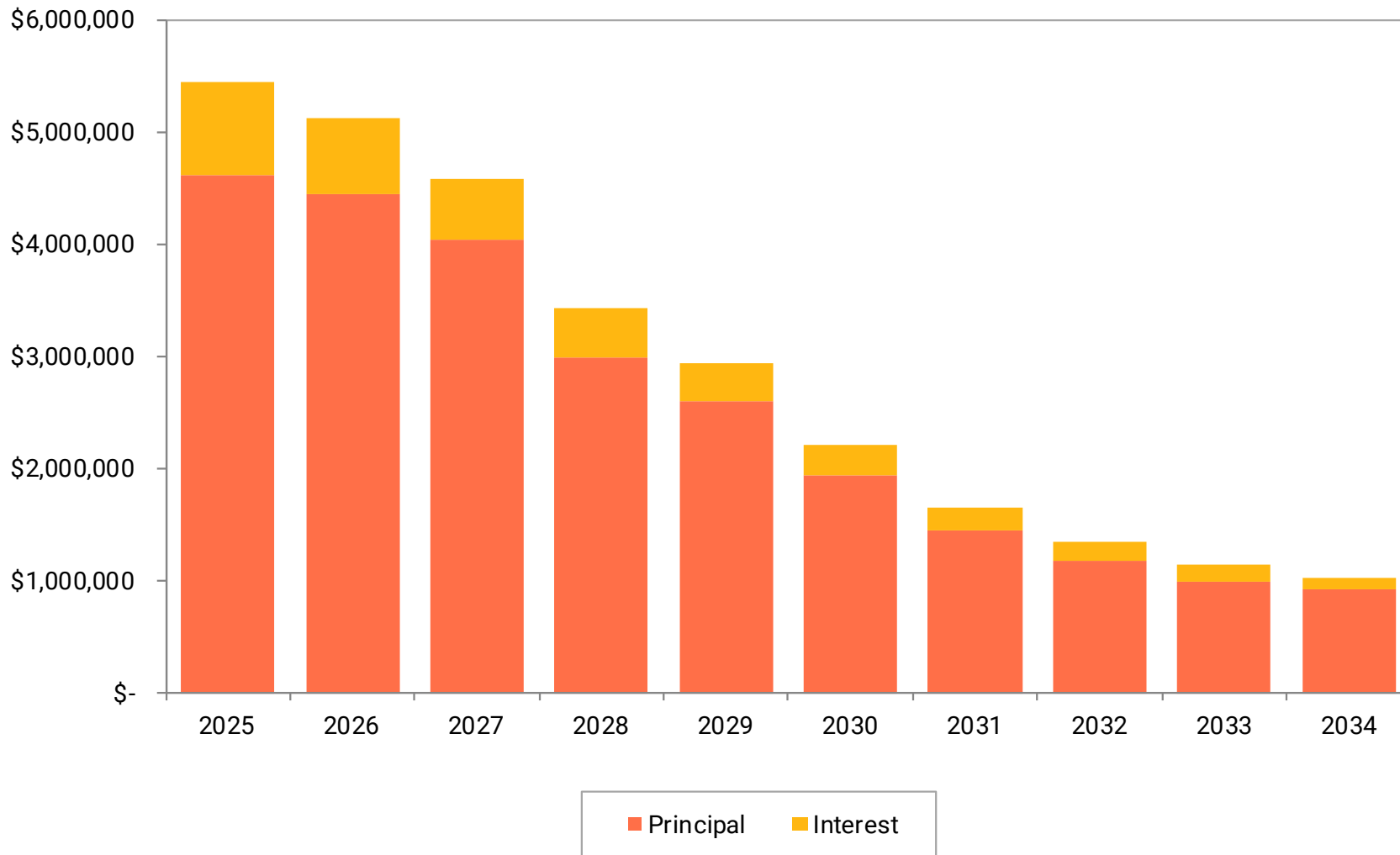
Fund	Fund Balances December 31,		Increase (Decrease)
	2024	2023	
Nonmajor			
Cable Television	\$ 33,799	\$ 67,689	\$ (33,890)
Public Safety Aid	570,812	-	570,812
Local Affordable Housing	148,163	-	148,163
MN Opioid Settlement	133,339	93,854	39,485
Economic Development	1,671,209	1,585,660	85,549
Hamilton Building	26,146	79,038	(52,892)
Strom Project	55,050	52,646	2,404
Post Office	220,706	194,832	25,874
<b>Total Special Revenue Funds</b>	<b>\$ 2,859,224</b>	<b>\$ 2,073,719</b>	<b>\$ 785,505</b>



# Special Revenue Fund Balances

# Debt Service Funds

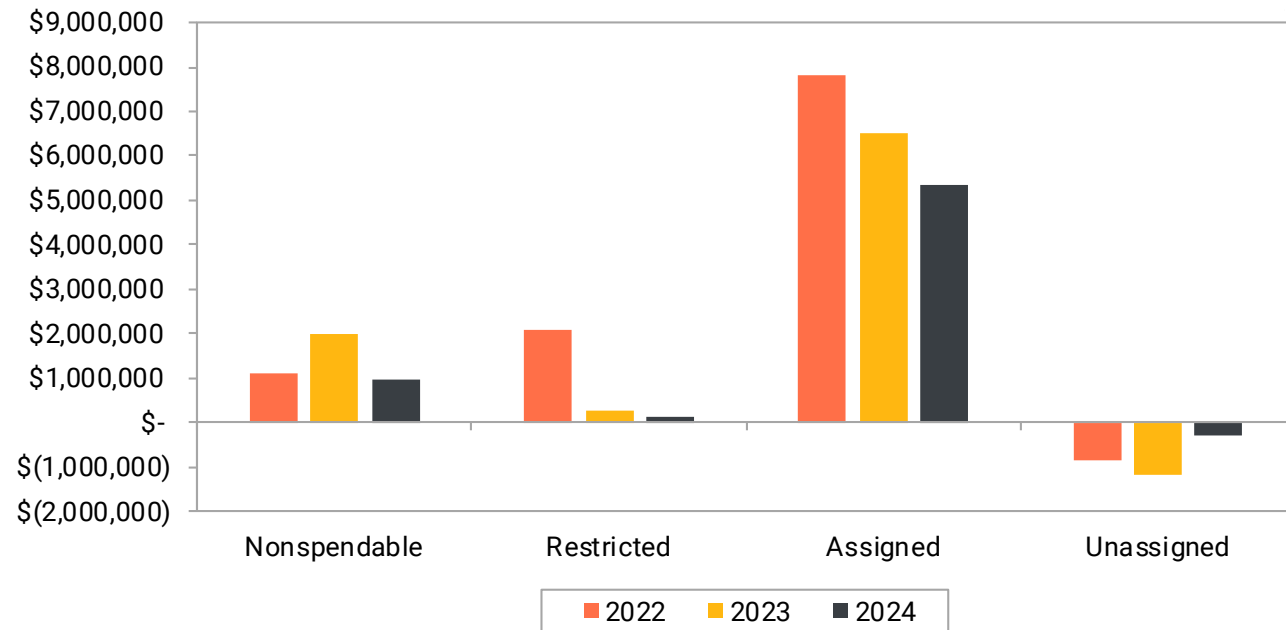
Debt Description	Total Cash	Total Assets	Bonds Outstanding	Year of Maturity
General Obligation Bonds				
2012A G.O. Bonds	\$ 339,845	\$ 413,069	\$ 1,050,000	02/01/2028
2014A G.O. Bonds	236,860	282,186	1,080,000	02/01/2030
2014B Advance Refunding	690,694	690,694	1,735,000	02/01/2027
2015A G.O. Obligation	398,704	514,593	1,775,000	02/01/2031
2016A G.O. Street Improvement	214,524	231,913	1,525,000	02/01/2032
2017A G.O. Street Improvement	83,293	83,610	670,000	02/01/2033
2018A G.O. Street Improvement	411,810	861,735	1,745,000	02/01/2034
2019A G.O. Bonds	683,120	873,737	1,210,000	02/01/2035
2019B G.O. Refunding	319,653	319,653	315,000	02/01/2025
2020A G.O. Bonds	431,991	608,296	1,860,000	02/01/2026
2020B G.O. Refunding	413,142	418,633	645,000	02/01/2026
2020C G.O. Refunding	494,690	602,311	2,110,000	02/01/2027
2021A G.O. Bonds	586,869	1,020,732	2,210,000	02/01/2037
2022A G.O. Bonds	640,998	1,283,504	2,370,000	02/01/2038
2023A G.O. Bonds	1,320,037	2,647,002	3,180,000	02/01/2039
2024A G.O. Bonds	257,666	815,162	3,880,000	02/01/2040
Capital Lease	17,650	17,650	680,000	02/01/2029
Debt Service Revolving Fund	3,008,959	4,046,719	-	
 Total Debt Service funds	\$ 10,550,505	\$ 15,731,199	\$ 28,040,000	
			\$ 3,925,609	
				Total Remaining Interest Payments



# Debt Service Funds

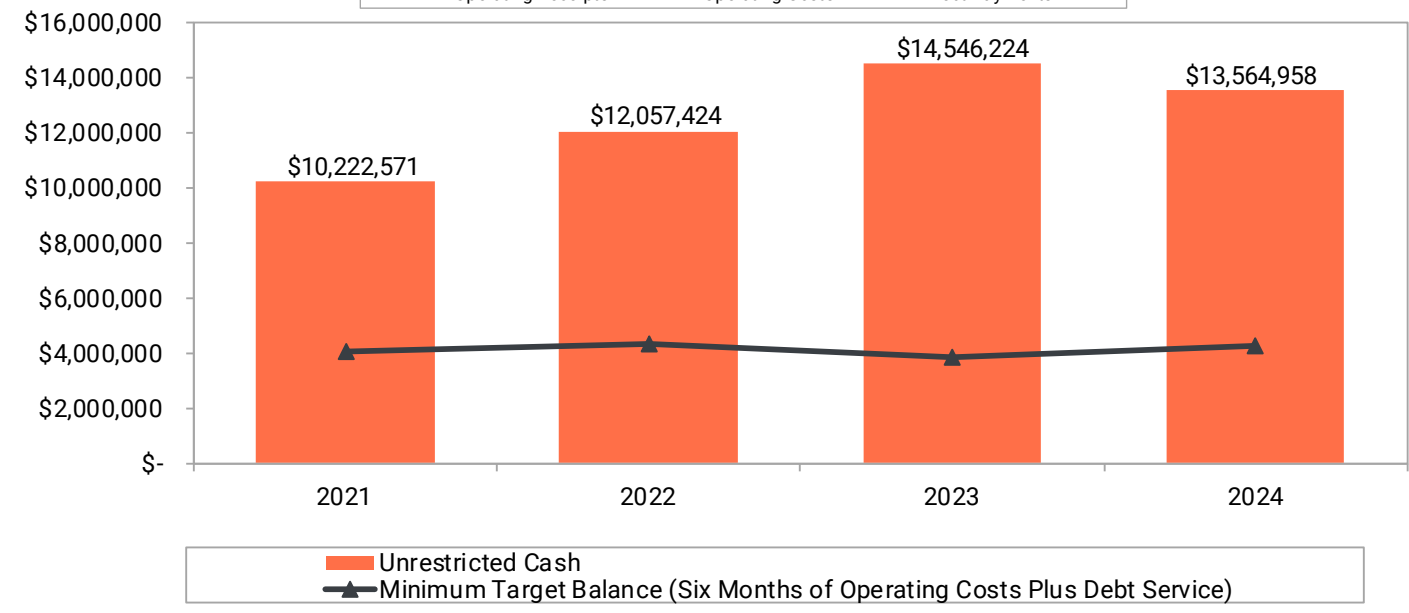
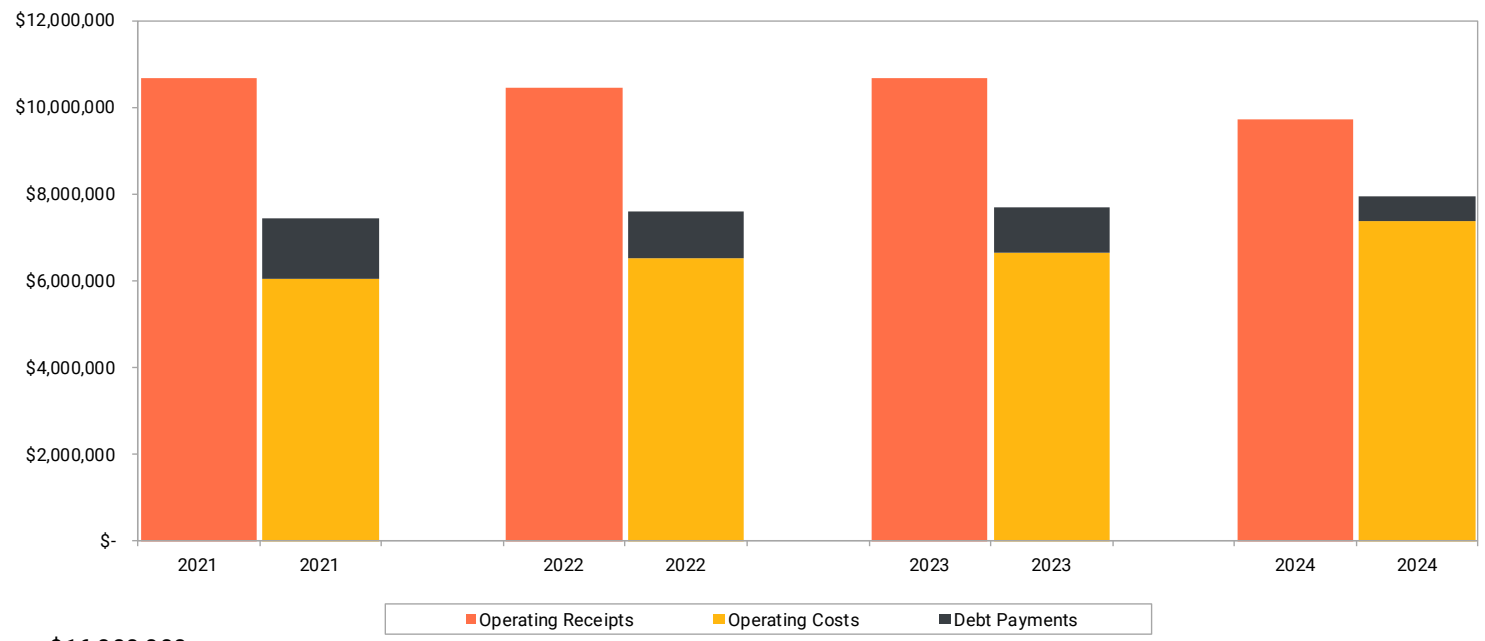
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Fund	Fund Balances December 31,		Increase (Decrease)
	2024	2023	
Major			
Tax Increment Construction	\$ (272,563)	\$ (615,219)	\$ 342,656
Nonmajor			
Community Investment	1,978,530	2,061,443	(82,913)
Capital Equipment Certificates	1,176,069	2,456,501	(1,280,432)
Permanent Improvement Revolving	877,226	829,115	48,111
Sidewalk	251,548	271,348	(19,800)
Street Infrastructure	417,700	414,719	2,981
Park Dedication	36,063	255,119	(219,056)
Park Improvement	328,925	1,154,829	(825,904)
2021 Capital Projects	-	924,406	(924,406)
2022 Capital Projects	424,782	420,539	4,243
2023 Capital Projects	946,098	(545,347)	1,491,445
2024 Capital Projects	(12,870)	(30,316)	17,446
2025 Capital Projects	3	-	3
<b>Total</b>	<b>\$ 6,151,511</b>	<b>\$ 7,597,137</b>	<b>\$ (1,445,626)</b>



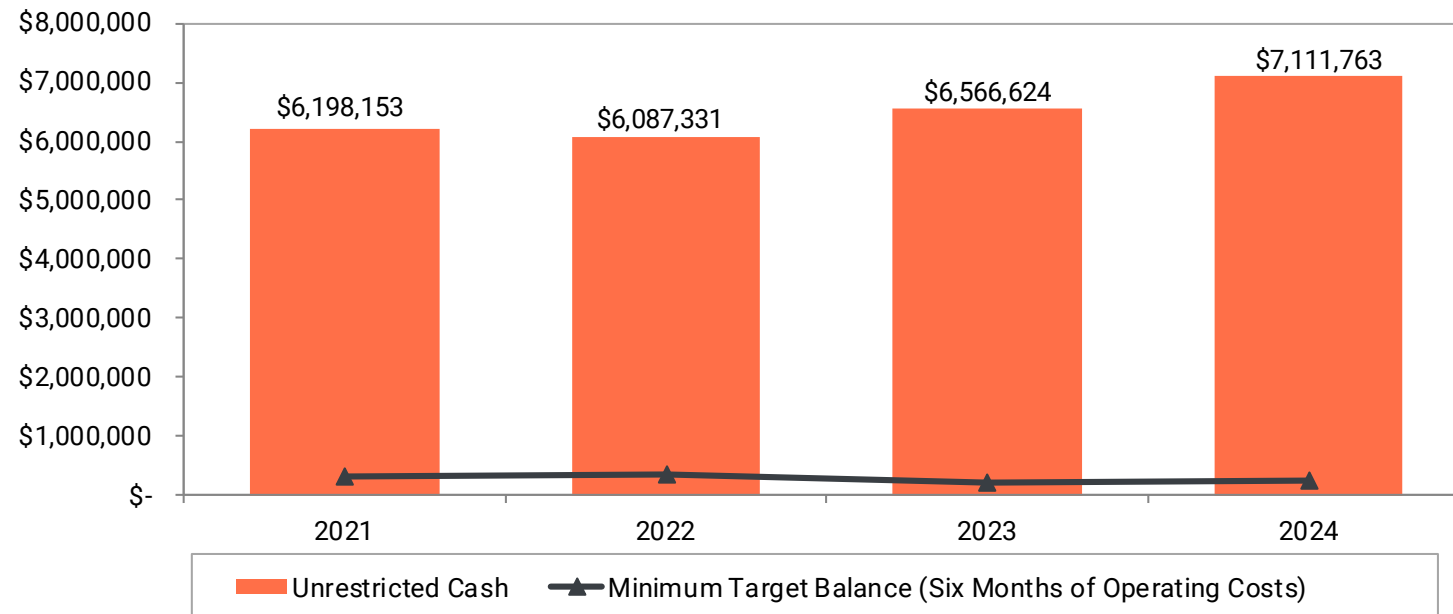
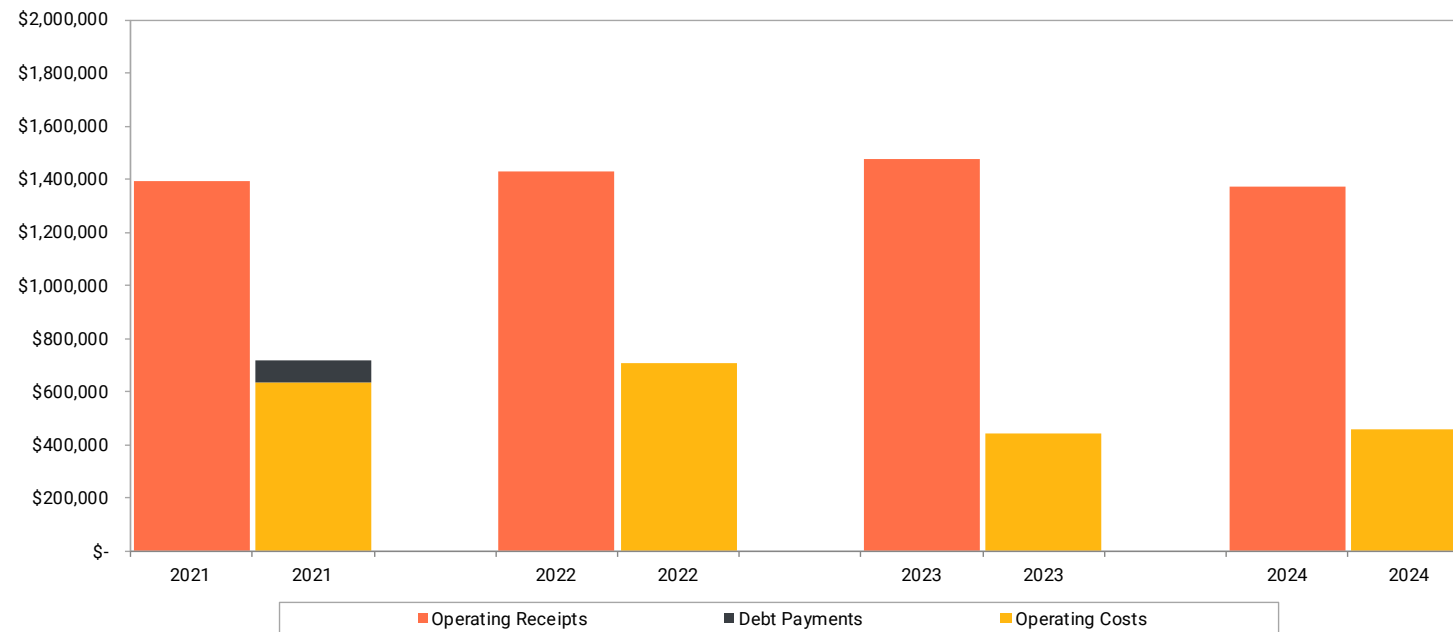
# Capital Projects Fund Balances

# Water and Sewer Fund



*Cash Flows from Operations and Cash Balances*

# Storm Water Fund



*Cash Flows from Operations and Cash Balances*

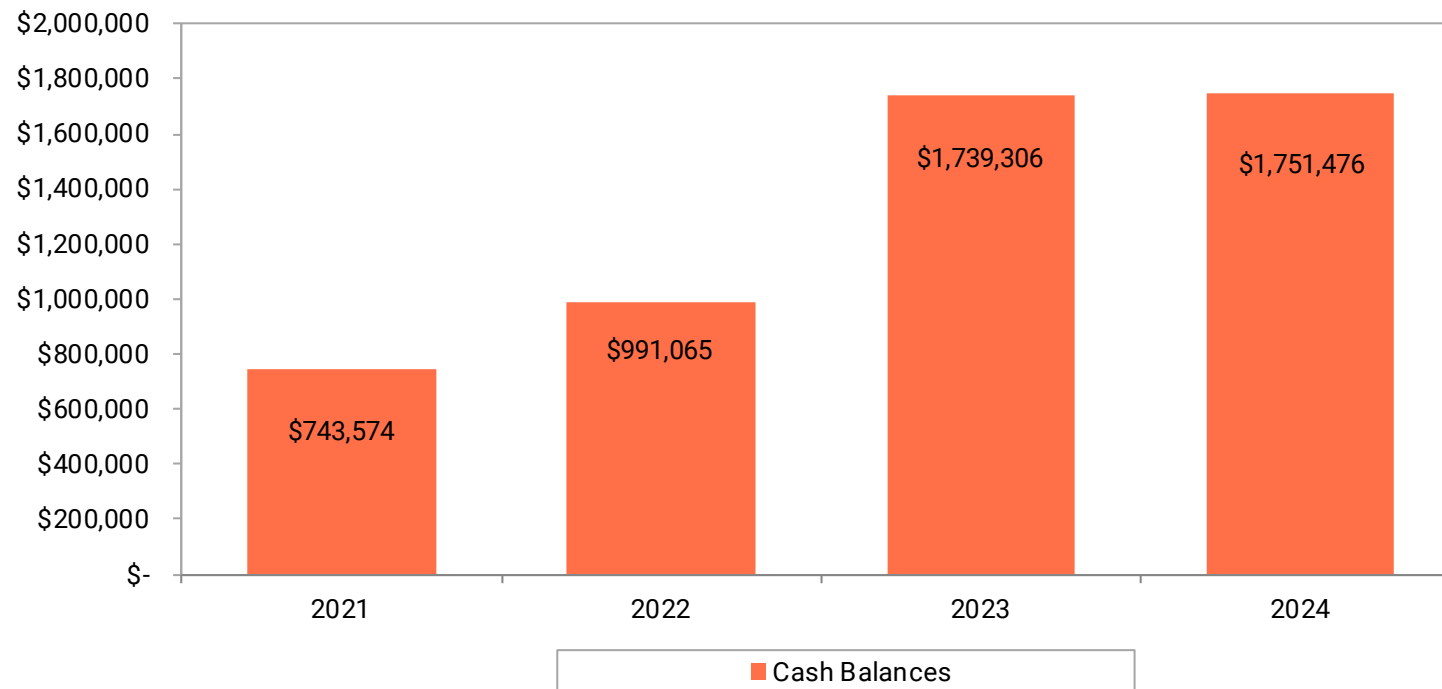
# Municipal Liquor Store Fund

## *Change in Net Position and Cash Balances*

	2022		2023		2024	
	Total	Percent	Total	Percent	Total	Percent
Sales	\$ 6,912,138	100.0 %	\$ 7,079,554	100.0 %	\$ 6,959,877	100.0 %
Cost of Sales	5,012,280	72.5	5,096,900	72.0	5,072,494	72.9
Gross Profit	1,899,858	27.5	1,982,654	28.0	1,887,383	27.1
Other Revenue	36,113	0.5	28,866	0.4	29,601	0.4
Operating Expenses	(1,467,439)	(21.2)	(1,422,900)	(20.1)	(1,561,298)	(22.4)
Operating Income (Loss)	468,532	6.8	588,620	8.3	355,686	5.1
Nonoperating Revenues	60,288	0.9	122,008	1.7	133,622	1.9
Transfers out	(240,000)	(3.5)	-	-	(460,850)	(6.6)
Change in Net Position	<u>\$ 288,820</u>	<u>4.2 %</u>	<u>\$ 710,628</u>	<u>10.0 %</u>	<u>\$ 28,458</u>	<u>0.4 %</u>
Lease payable	<u>\$ 587,276</u>		<u>\$ 444,869</u>		<u>\$ 301,548</u>	
Cash Balance	<u>\$ 991,065</u>		<u>\$ 1,739,306</u>		<u>\$ 1,751,476</u>	

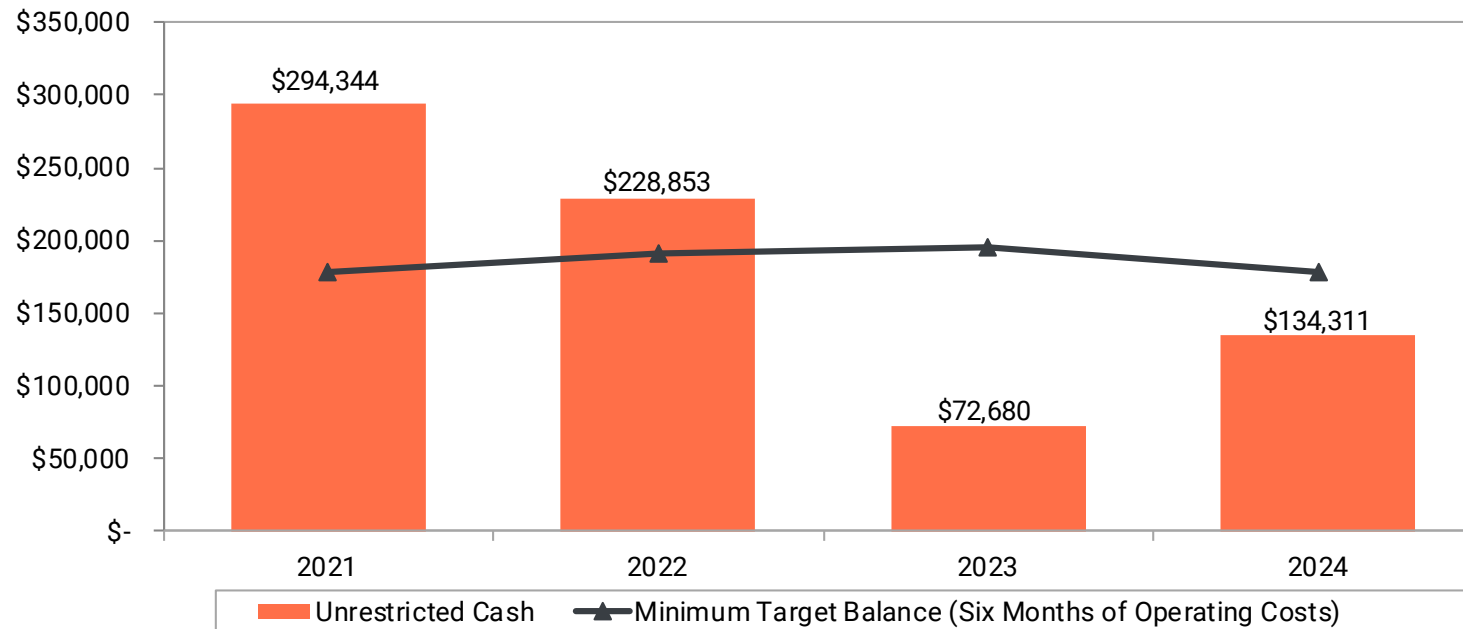
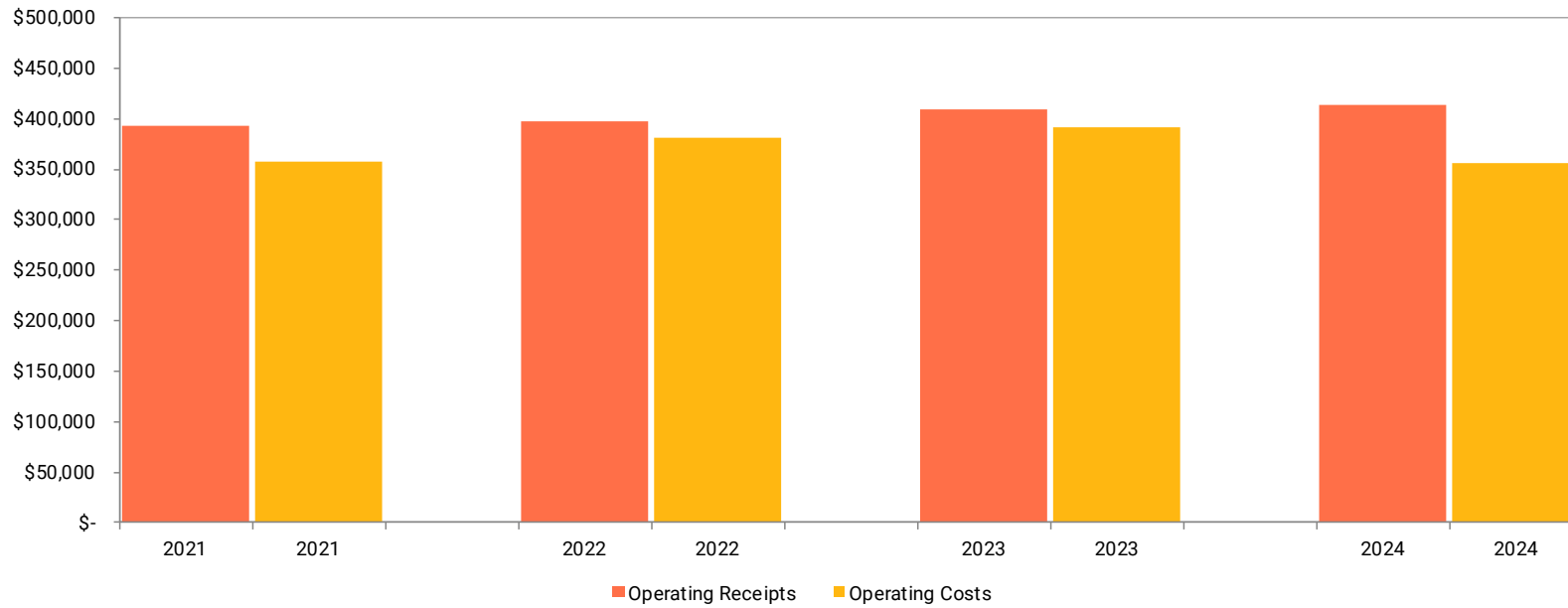
	Off Sale Only Stores		
	2021	2022	2023
	Percent of Sales	Percent of Sales	Percent of Sales
Sales	100.0 %	100.0 %	100.0 %
Cost of Sales	73.5	73.2	72.8
Gross Profit	26.5	26.8	27.2
Operating Expenses	(17.8)	(19.5)	(20.3)
Nonoperating Revenue (Expense)	-	(0.6)	0.7
Income Before Transfers	<u>8.7 %</u>	<u>6.7 %</u>	<u>7.6 %</u>

Source: Analysis of Municipal Liquor Store Operations, for the year ended December 31, 2022.  
Published by the Minnesota Office of the State Auditor



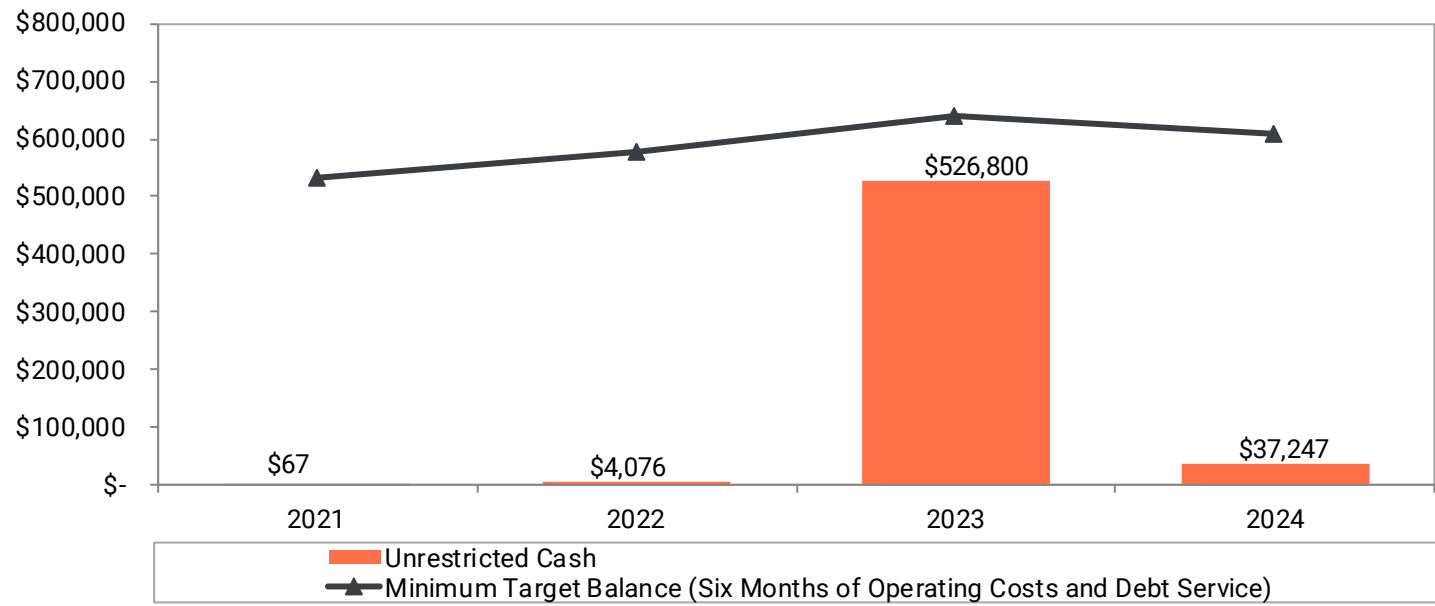
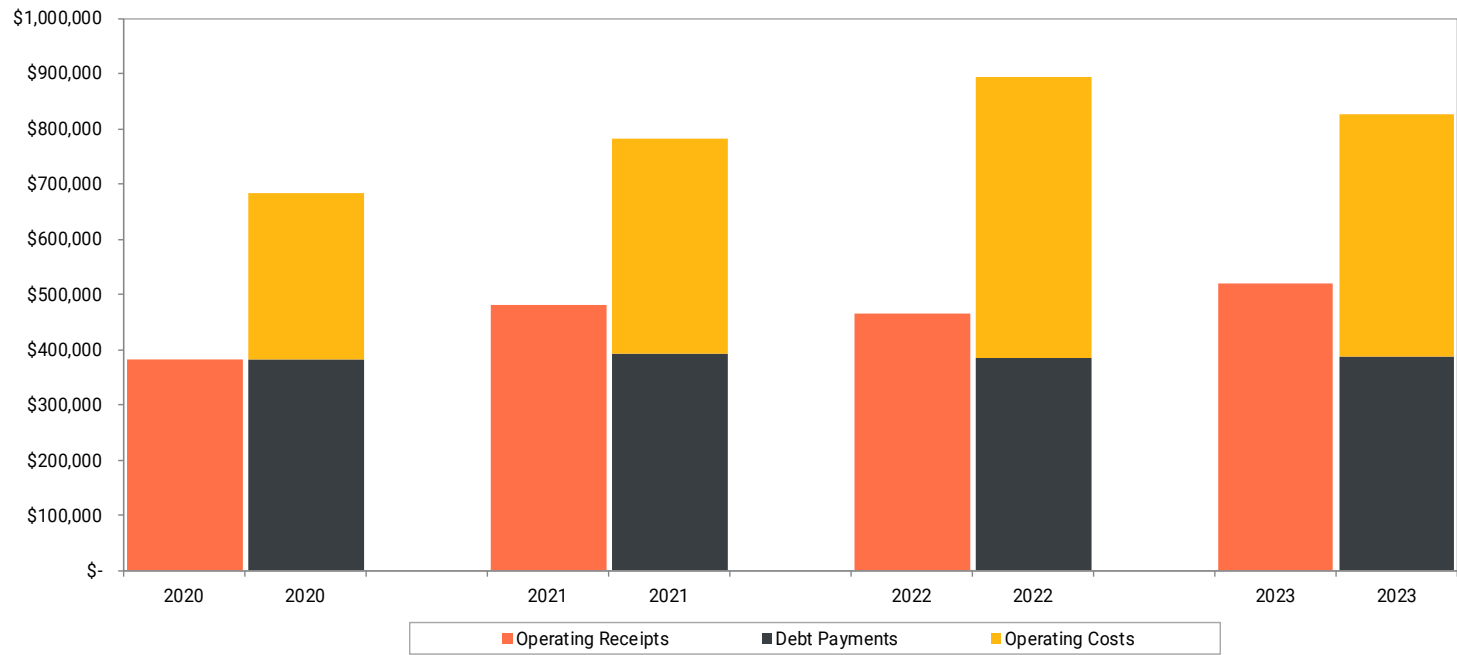
# Municipal Liquor Store Fund

## Comparative Analysis of Operations and Cash Balances



# Street Light Fund

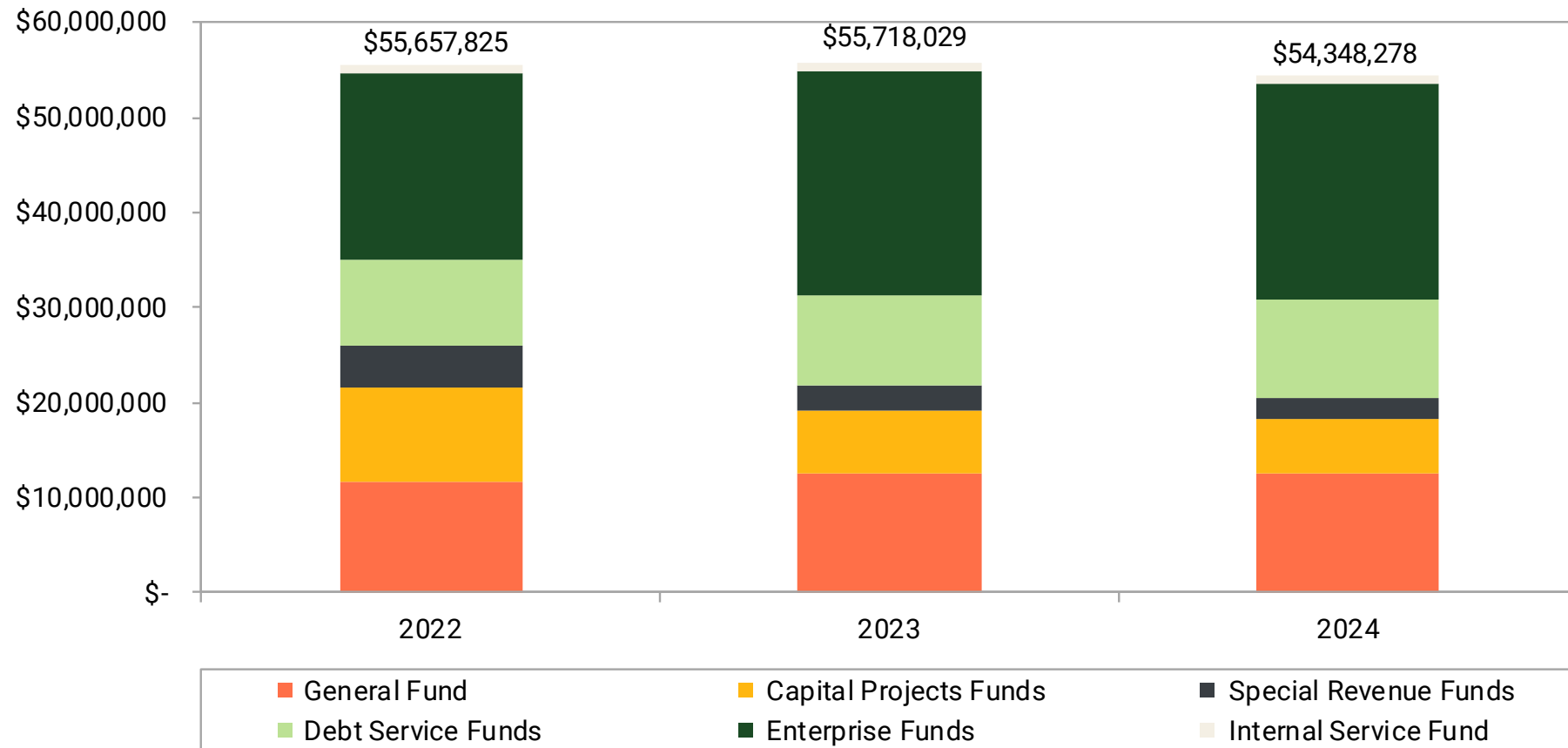
## Cash Flows from Operations and Cash Balances



# Sports Center Fund

## Cash Flows from Operations and Cash Balances

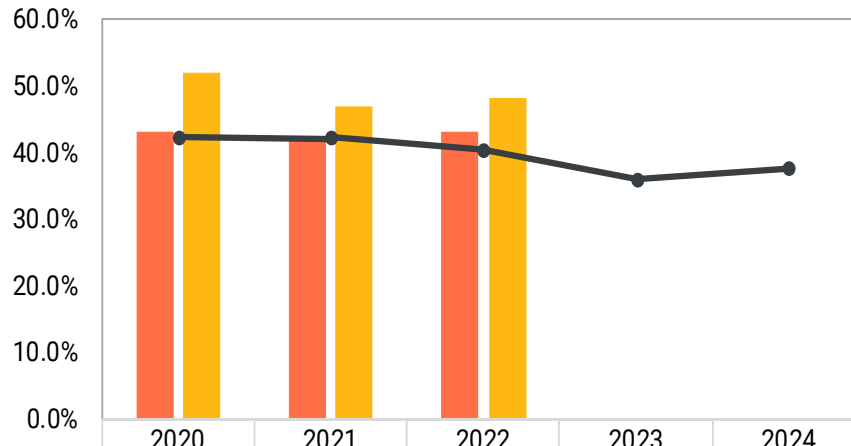
# Cash and Investments Balances by Fund Type



# Taxes

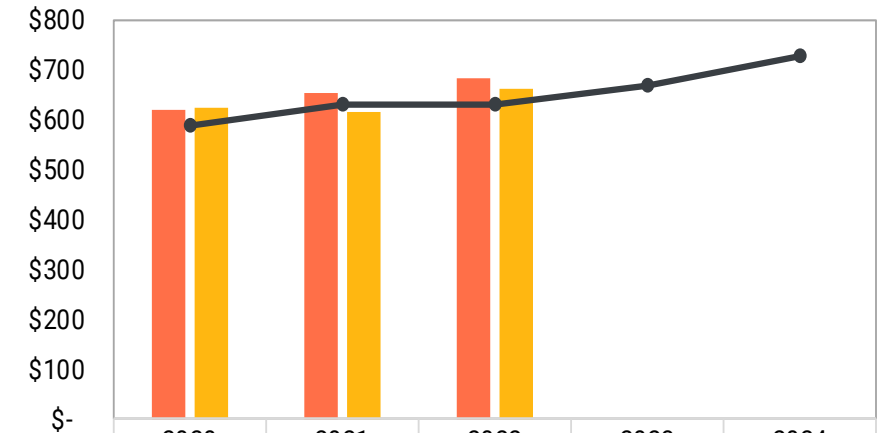
## Key Performance Indicators

**Tax Rates**



	2020	2021	2022	2023	2024
Class 2 Cities	43.1%	42.7%	43.1%	N/A	N/A
Cities in Scott County	52.1%	46.9%	48.1%	N/A	N/A
City of Savage	42.4%	42.3%	40.3%	36.0%	37.6%

**Taxes Per Capita**

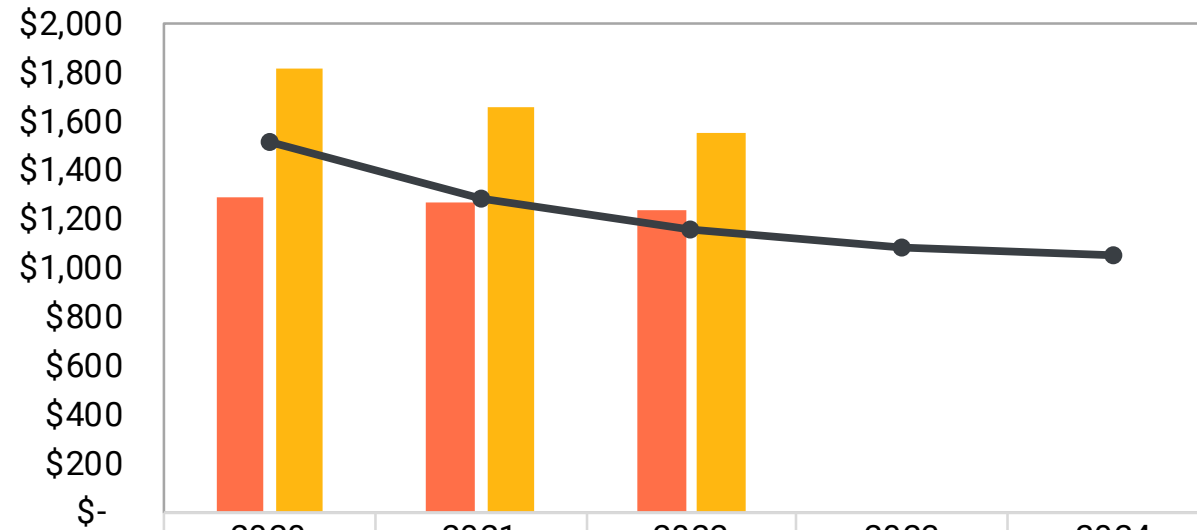


	2020	2021	2022	2023	2024
Class 2 Cities	\$620	\$654	\$684	N/A	N/A
Cities in Scott County	\$626	\$616	\$662	N/A	N/A
City of Savage	\$591	\$633	\$632	\$670	\$730

# Debt

## Key Performance Indicators

**Long Term Debt Per Capita**

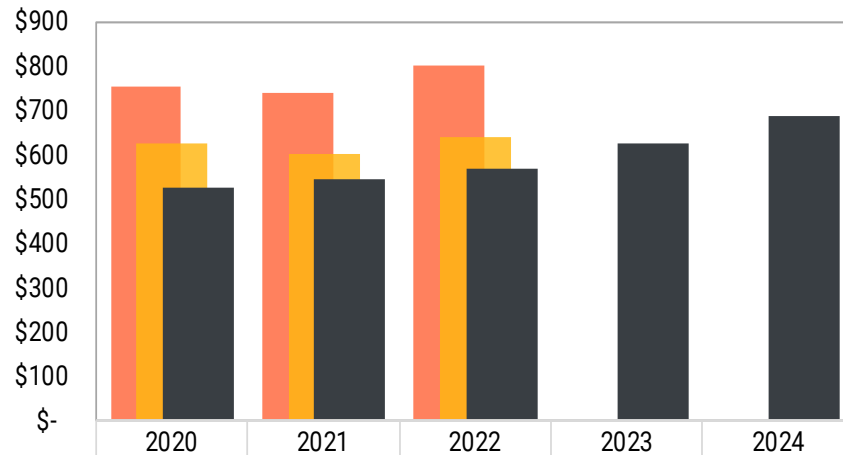


<span style="color: red;">■</span> Class 2 Cities	\$1,292	\$1,271	\$1,238	N/A	N/A
<span style="color: orange;">■</span> Cities in Scott County	\$1,815	\$1,665	\$1,550	N/A	N/A
<span style="color: black;">●</span> City of Savage	\$1,521	\$1,290	\$1,155	\$1,083	\$1,051

# Expenditures

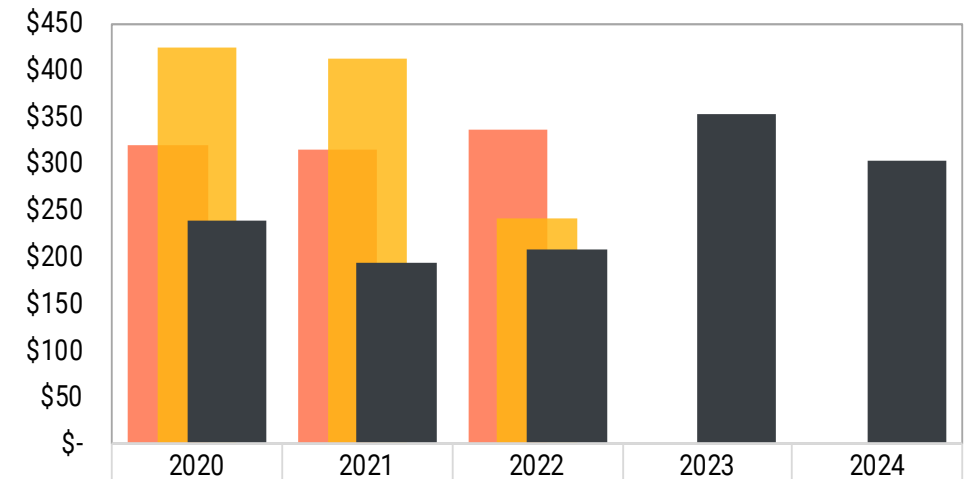
## Key Performance Indicators

Current Expenditures Per Capita



	2020	2021	2022	2023	2024
Class 2 Cities	\$755	\$739	\$803	N/A	N/A
Cities in Scott County	\$627	\$601	\$639	N/A	N/A
City of Savage	\$527	\$544	\$570	\$623	\$685

Capital Expenditures Per Capita



	2020	2021	2022	2023	2024
Class 2 Cities	\$319	\$315	\$336	N/A	N/A
Cities in Scott County	\$425	\$412	\$241	N/A	N/A
City of Savage	\$238	\$194	\$207	\$353	\$302

# Your Abdo Team



Brad Falteysek, CPA  
Partner



Tyler See, CPA  
Manager



Luke Vogt  
Supervisor



Adam Owens, CPA  
Associate



Dave Abriol  
Associate



Jacob Spindler  
Intern