



Lighting the path forward

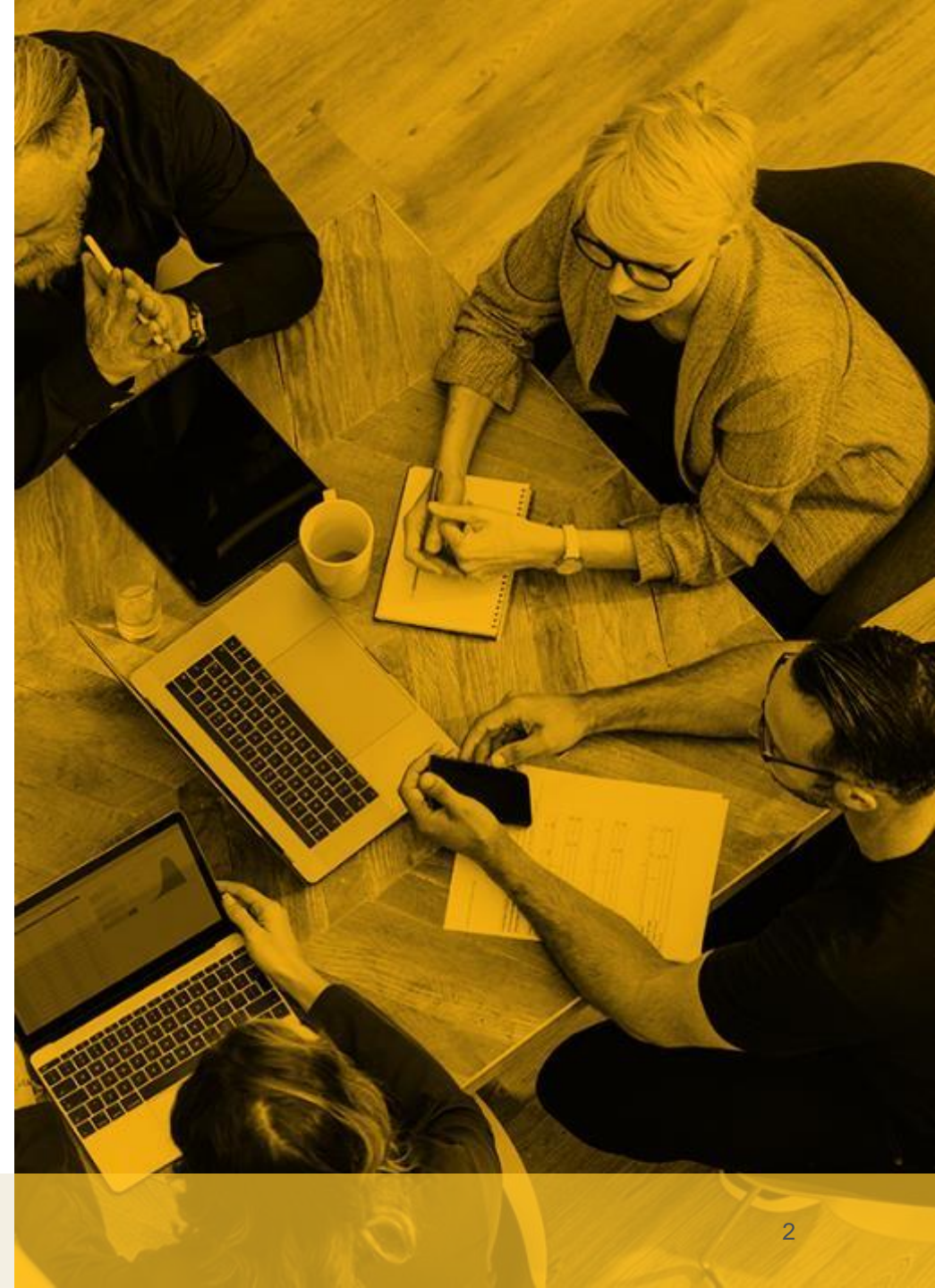
City of Savage

2023 Financial Statement Audit



Introduction

- Audit Results
- General Fund Results
- Other Governmental Funds
- Enterprise Funds
- Key Performance Indicators



Audit Results

Auditor's Opinion



Unmodified opinion

Minnesota Legal Compliance



No instances of noncompliance

Single Audit Report



No instances of noncompliance with
OMB Compliance Supplement
requirements

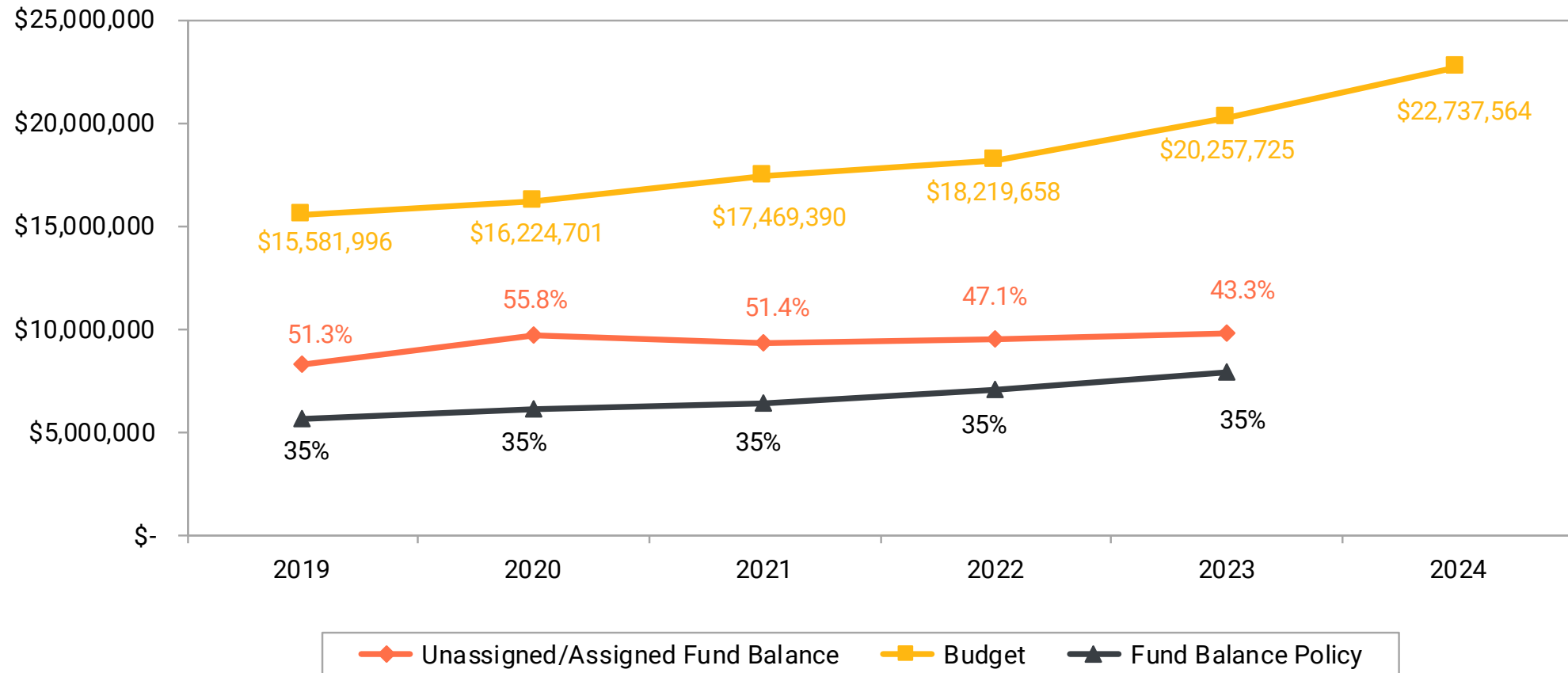
Audit Results

2023 Audit Findings

- Liquor Store Inventory Reconciliation
 - Internal Control Finding



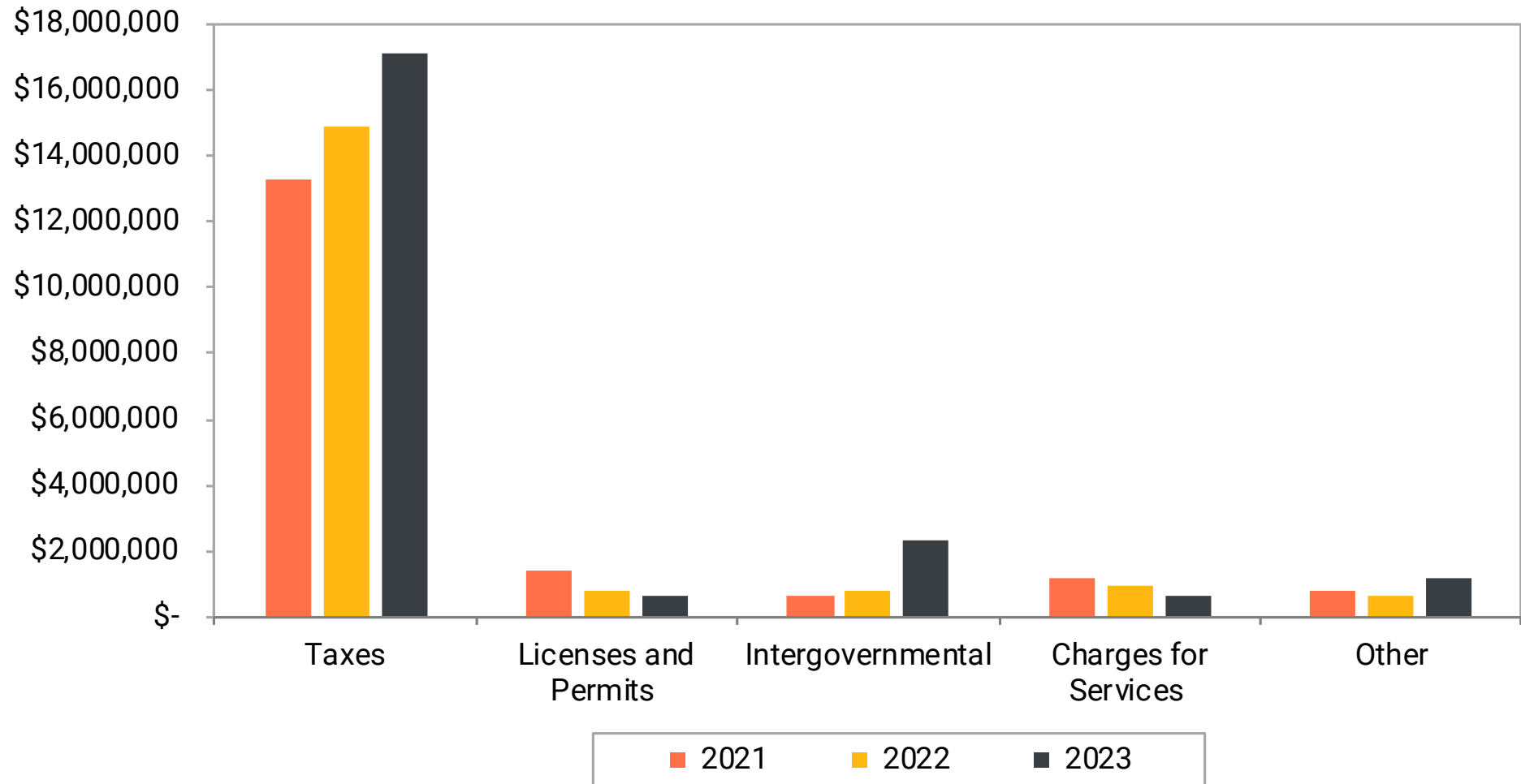
General Fund Fund Balances



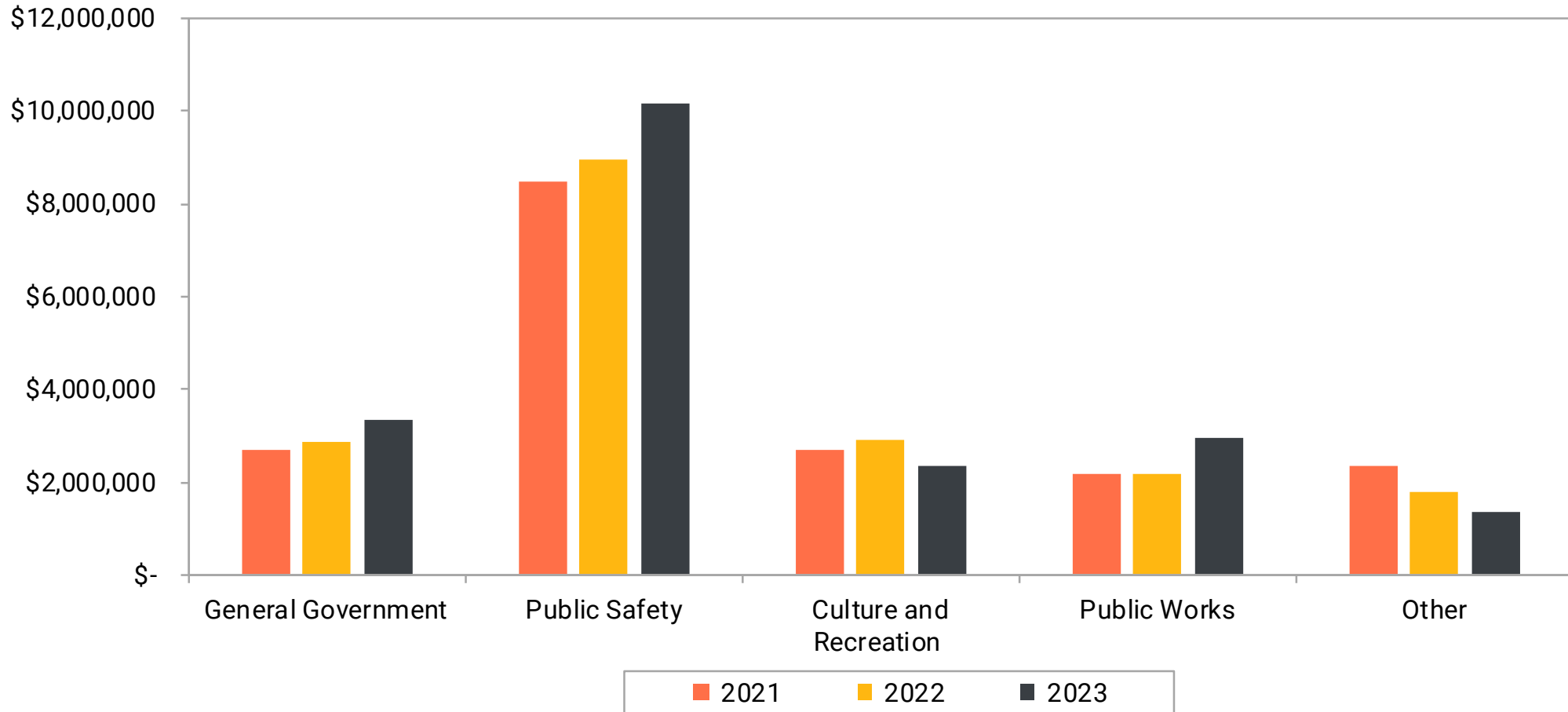
General Fund Budget to Actual

	Budgeted Amounts		Actual Amounts	Variance with Final Budget
	Original	Final		
Revenues	\$ 20,037,725	\$ 20,088,437	\$ 21,678,151	\$ 1,589,714
Expenditures	<u>20,257,725</u>	<u>20,450,612</u>	<u>20,154,007</u>	<u>296,605</u>
Excess (Deficiency) of Revenues Over (Under) Expenditures	(220,000)	(362,175)	1,524,144	1,886,319
Other Financing Sources				
Transfers in	<u>250,000</u>	<u>250,000</u>	<u>250,000</u>	<u>-</u>
Net Change in Fund Balances	30,000	(112,175)	1,774,144	1,886,319
Fund Balances, January 1	<u>9,636,705</u>	<u>9,636,705</u>	<u>9,636,705</u>	<u>-</u>
Fund Balances, December 31	<u>\$ 9,666,705</u>	<u>\$ 9,524,530</u>	<u>\$ 11,410,849</u>	<u>\$ 1,886,319</u>

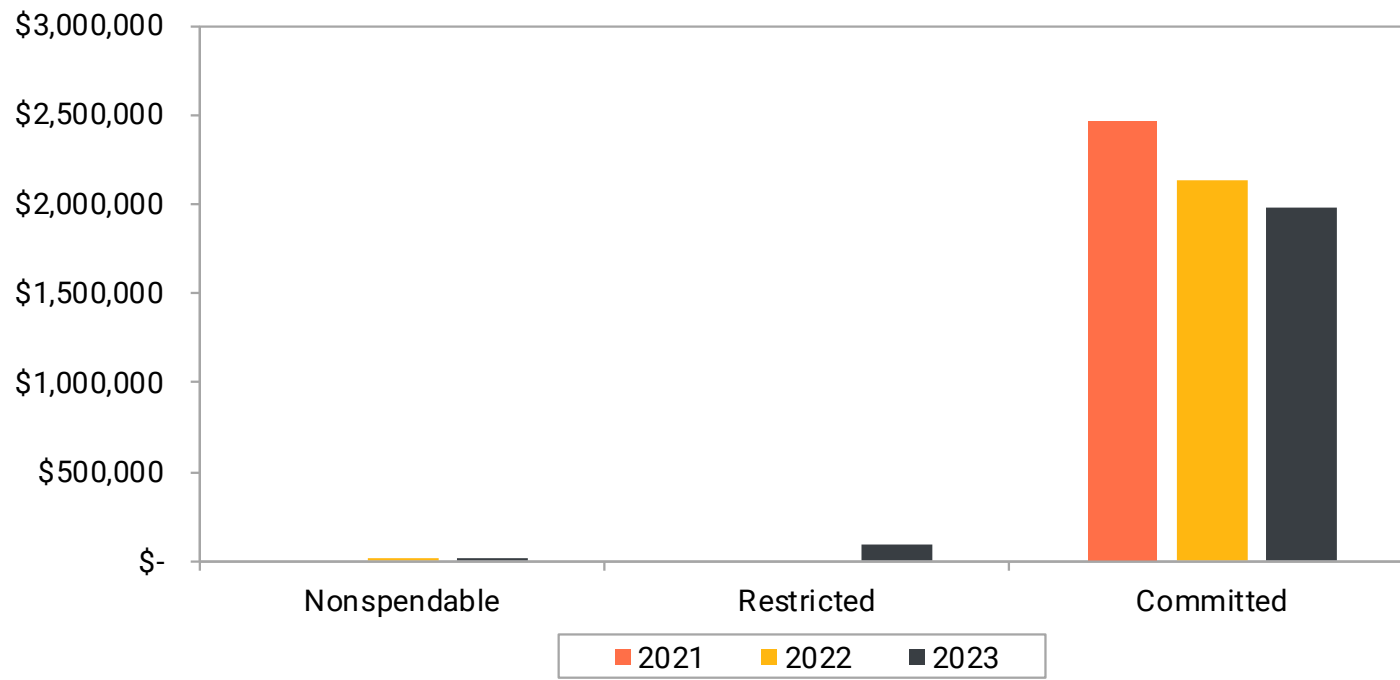
General Fund Revenues by Type



General Fund Expenditures by Type



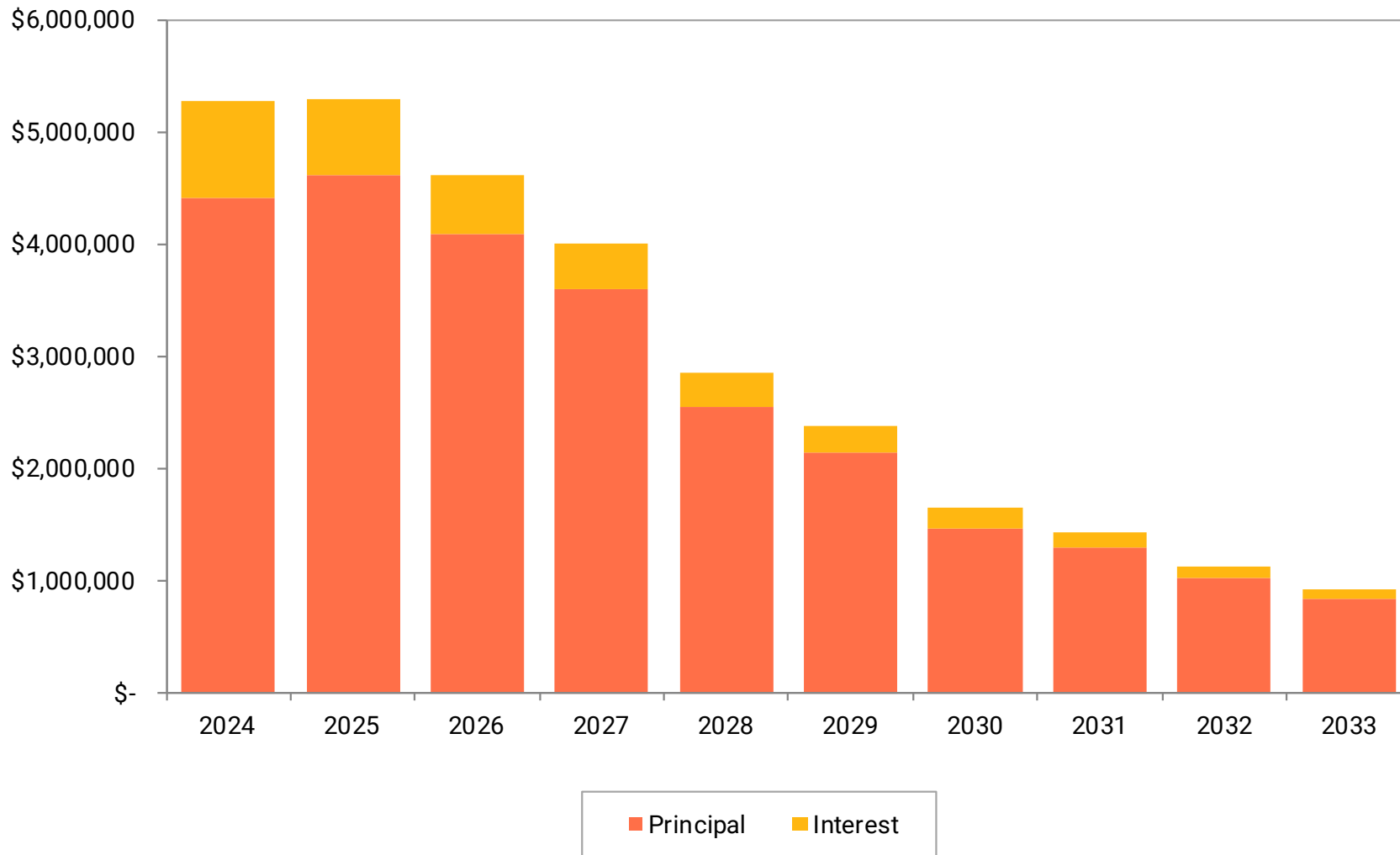
Fund	Fund Balances December 31,		Increase (Decrease)
	2023	2022	
Nonmajor			
Cable Television	67,689	188,553	(120,864)
MN Opioid Settlement	93,854	82,065	11,789
Economic Development	1,585,660	1,506,401	79,259
Hamilton Building	79,038	121,342	(42,304)
Strom Project	52,646	50,090	2,556
Post Office	194,832	185,897	8,935
Total Special Revenue Funds	\$ 2,073,719	\$ 2,134,348	\$ (60,629)



Special Revenue Fund Balances

Debt Service Funds

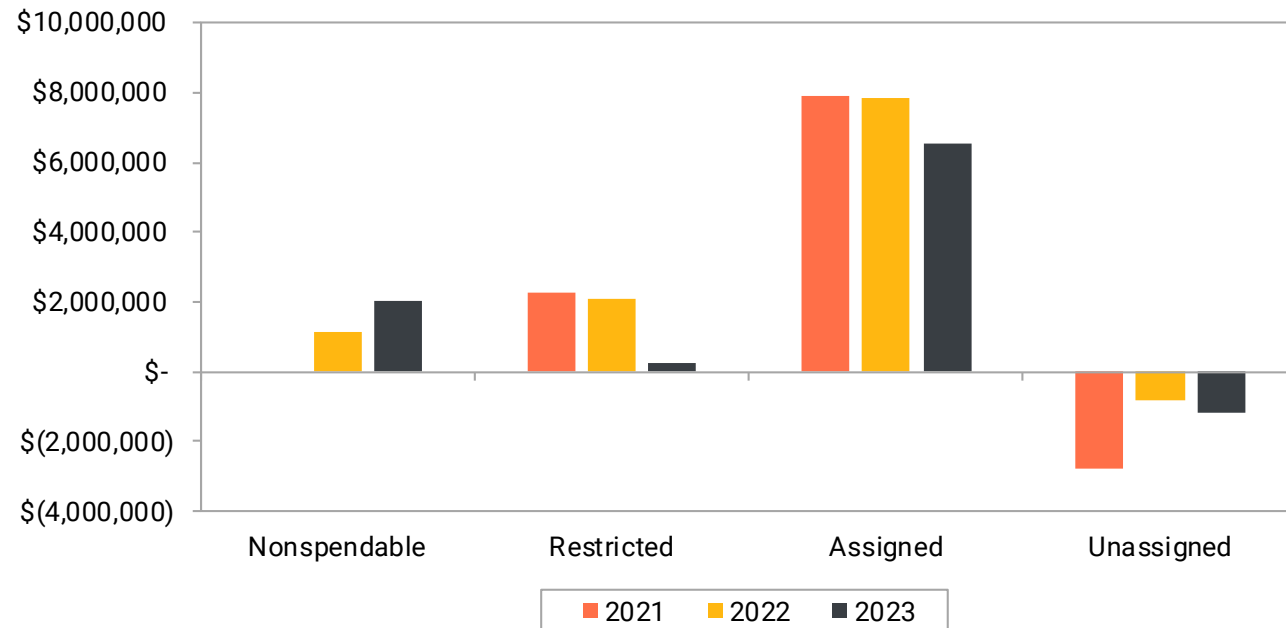
Debt Description	Total Cash	Total Assets	Bonds Outstanding	Year of Maturity
General Obligation Bonds				
2012A G.O. Bonds	\$ 352,387	\$ 447,311	\$ 1,295,000	02/01/2028
2014A G.O. Bonds	251,203	304,575	1,245,000	02/01/2030
2014B Advance Refunding	729,807	729,807	2,290,000	02/01/2027
2015A G.O. Obligation	416,224	547,703	1,790,000	02/01/2031
2016A G.O. Street Improvement	215,277	234,762	1,700,000	02/01/2032
2017A G.O. Street Improvement	82,429	82,746	735,000	02/01/2033
2018A G.O. Street Improvement	577,993	1,073,035	2,040,000	02/01/2034
2018B G.O. Refunding (2007B/2008A)	139,756	139,756	435,000	02/01/2024
2019A G.O. Bonds	836,865	1,068,343	1,585,000	02/01/2035
2019B G.O. Refunding	334,478	343,617	615,000	02/01/2025
2020A G.O. Bonds	449,334	644,651	2,175,000	02/01/2026
2020B G.O. Refunding	486,546	493,728	945,000	02/01/2026
2020C G.O. Refunding	472,932	618,944	2,595,000	02/01/2027
2021A G.O. Bonds	621,197	1,117,689	2,510,000	02/01/2037
2022A G.O. Bonds	682,378	1,387,424	2,645,000	02/01/2038
2023A G.O. Bonds	938,311	2,380,831	3,180,000	02/01/2039
Capital Lease	15,193	15,193	800,000	02/01/2029
Debt Service Revolving Fund	1,924,757	3,000,800	-	
 Total Debt Service funds	\$ 9,527,067	\$ 14,630,915	\$ 28,580,000	
			\$ 4,304,041	
				Total Remaining Interest Payments



Debt Service Funds

Continued

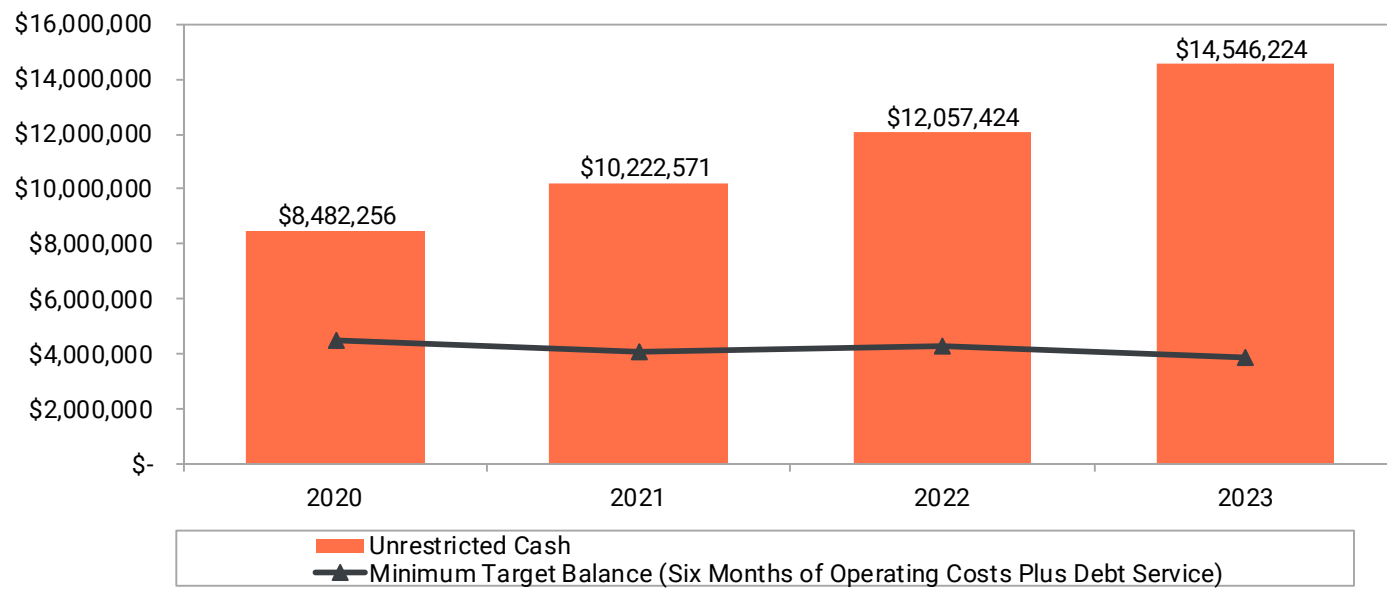
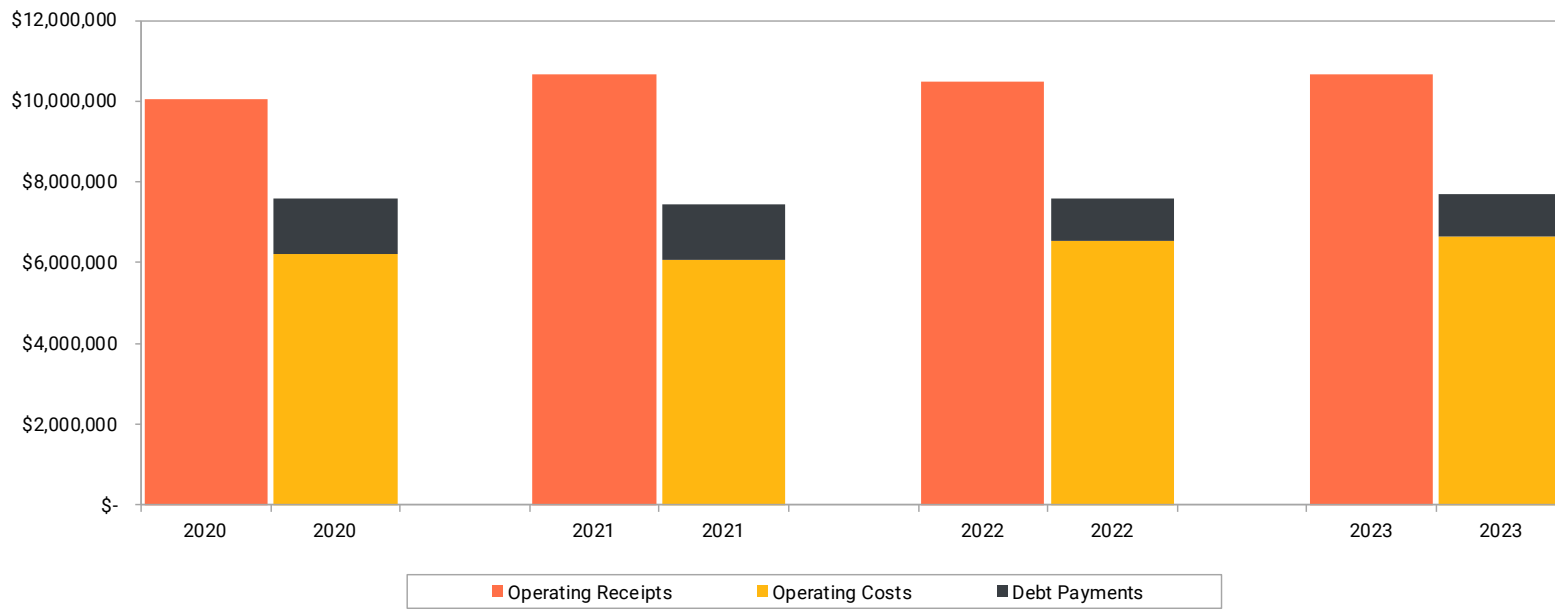
Fund	Fund Balances December 31,		Increase (Decrease)
	2023	2022	
Major			
2023 Capital Projects	\$ (545,347)	\$ 78,378	\$ (623,725)
Tax Increment Construction	(615,219)	(839,087)	223,868
Nonmajor			
Community Investment	2,061,443	2,758,708	(697,265)
Capital Equipment Certificates	2,456,501	2,248,587	207,914
Permanent Improvement Revolving	829,115	930,515	(101,400)
Sidewalk	271,348	288,074	(16,726)
Street Infrastructure	414,719	399,975	14,744
Park Dedication	255,119	2,104,318	(1,849,199)
Park Improvement	1,154,829	1,021,097	133,732
2021 Capital Projects	924,406	1,197,870	(273,464)
2022 Capital Projects	420,539	20,029	400,510
2024 Capital Projects	(30,316)	-	(30,316)
Total	\$ 7,597,137	\$ 10,208,464	\$ (2,611,327)



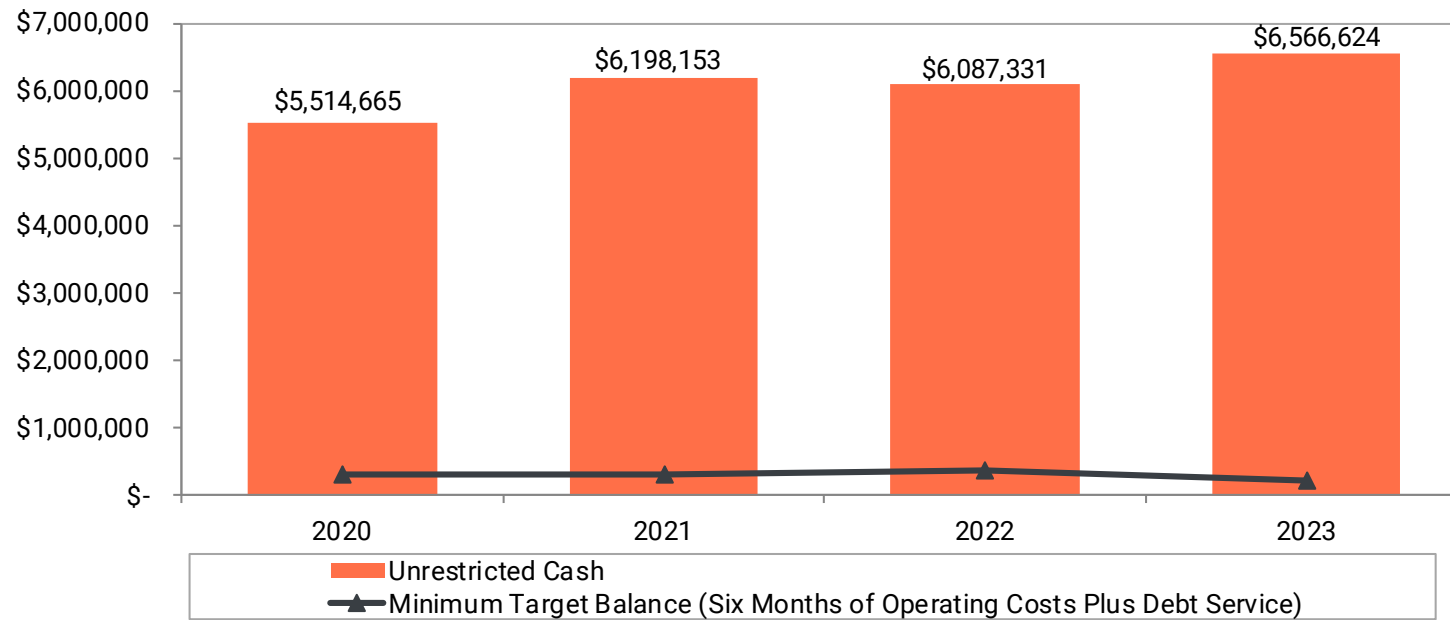
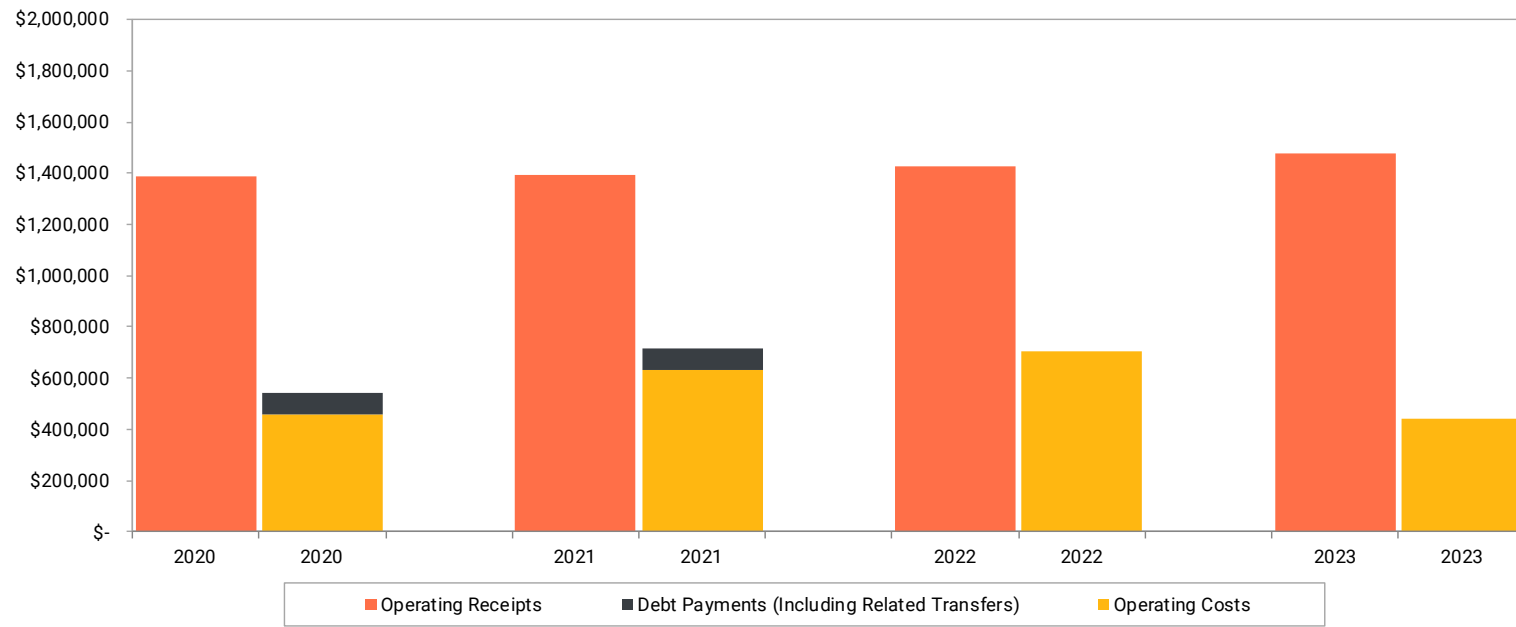
Capital Projects Fund Balances

Water and Sewer Fund

Cash Flows from Operations and Cash Balances



Storm Water Fund



Cash Flows from Operations and Cash Balances

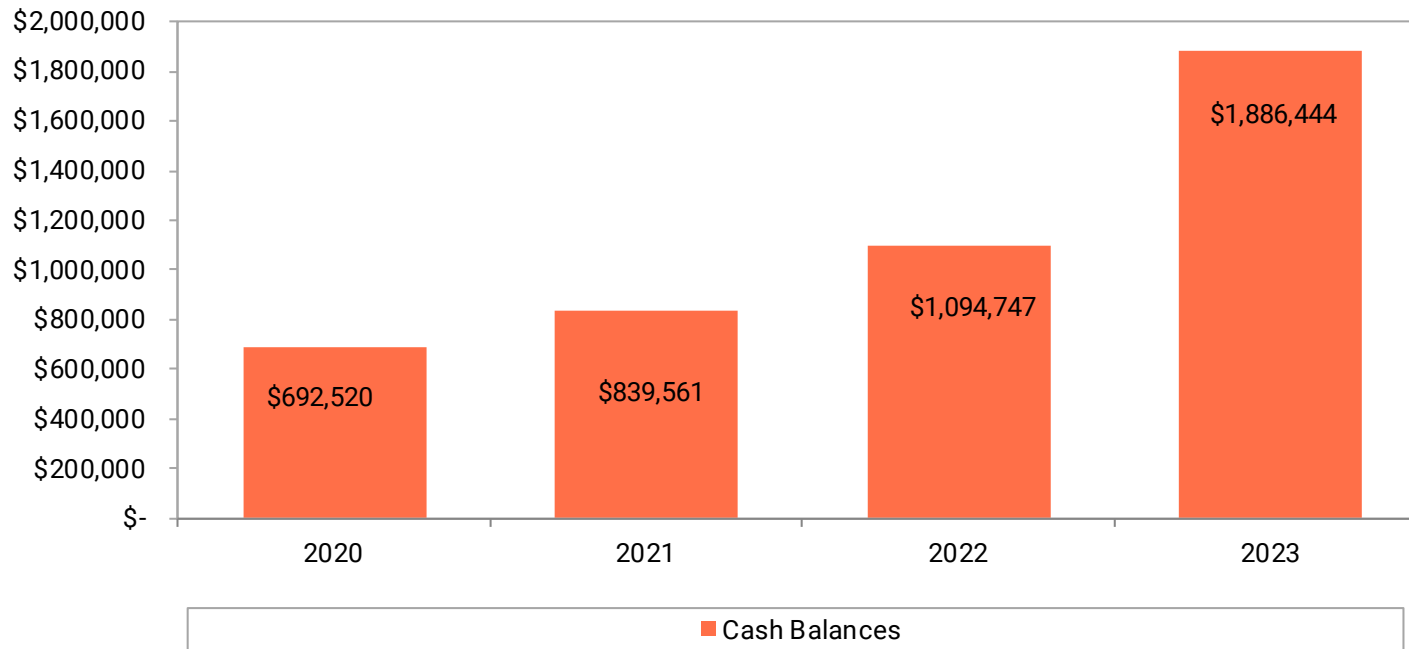
Municipal Liquor Store Fund

Change in Net Position and Cash Balances

	2021		2022		2023	
	Total	Percent	Total	Percent	Total	Percent
Sales	\$ 6,927,786	100.0 %	\$ 6,912,138	100.0 %	\$ 7,079,554	100.0 %
Cost of Sales	4,993,255	72.1	5,012,280	72.5	5,096,900	72.0
Gross Profit	1,934,531	27.9	1,899,858	27.5	1,982,654	28.0
Other Revenue	97,298	1.4	36,113	0.5	28,866	0.4
Operating Expenses	(1,464,105)	(21.1)	(1,467,439)	(21.2)	(1,422,900)	(20.1)
Operating Income (Loss)	567,724	8.2	468,532	6.8	588,620	8.3
Nonoperating Revenues	10,581	0.2	60,288	0.9	122,008	1.7
Transfers out	(450,000)	(6.5)	(240,000)	(3.5)	-	-
Change in Net Position	<u>\$ 128,305</u>	<u>1.9 %</u>	<u>\$ 288,820</u>	<u>4.2 %</u>	<u>\$ 710,628</u>	<u>10.0 %</u>
Lease payable	<u>\$ -</u>		<u>\$ 587,276</u>		<u>\$ 444,869</u>	
Cash Balance	<u>\$ 839,561</u>		<u>\$ 1,094,747</u>		<u>\$ 1,886,444</u>	

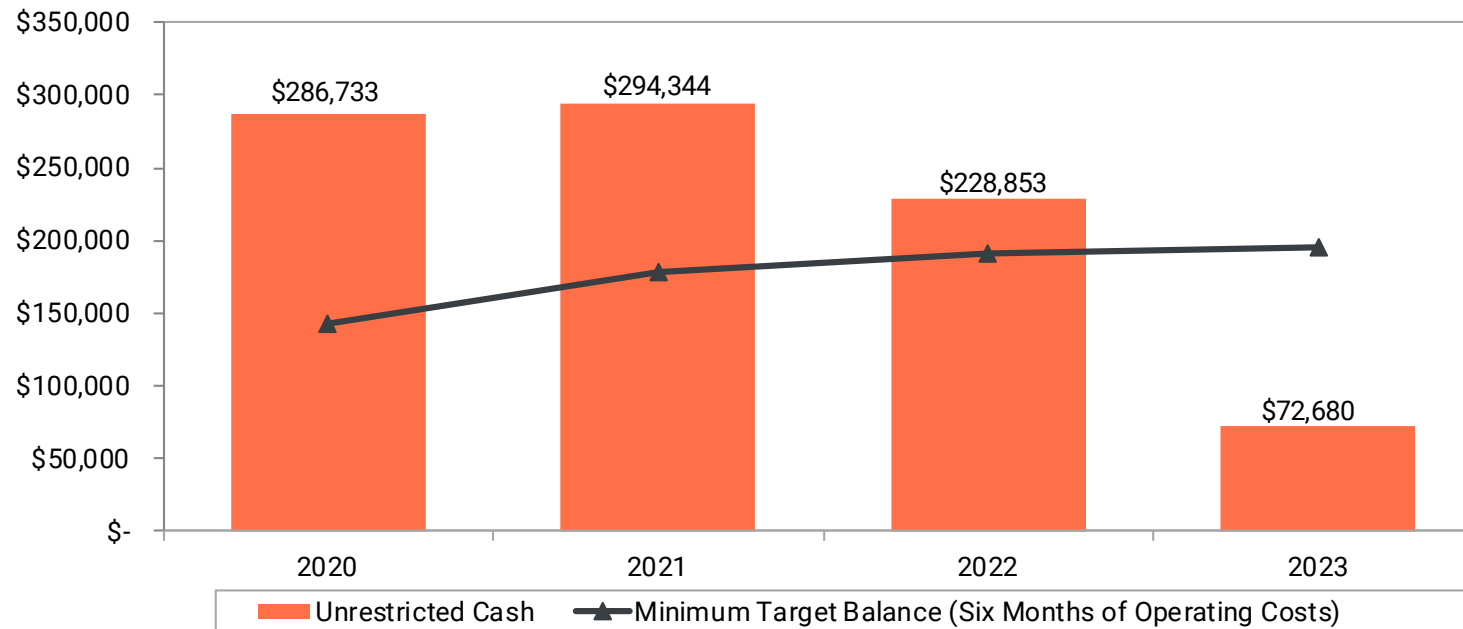
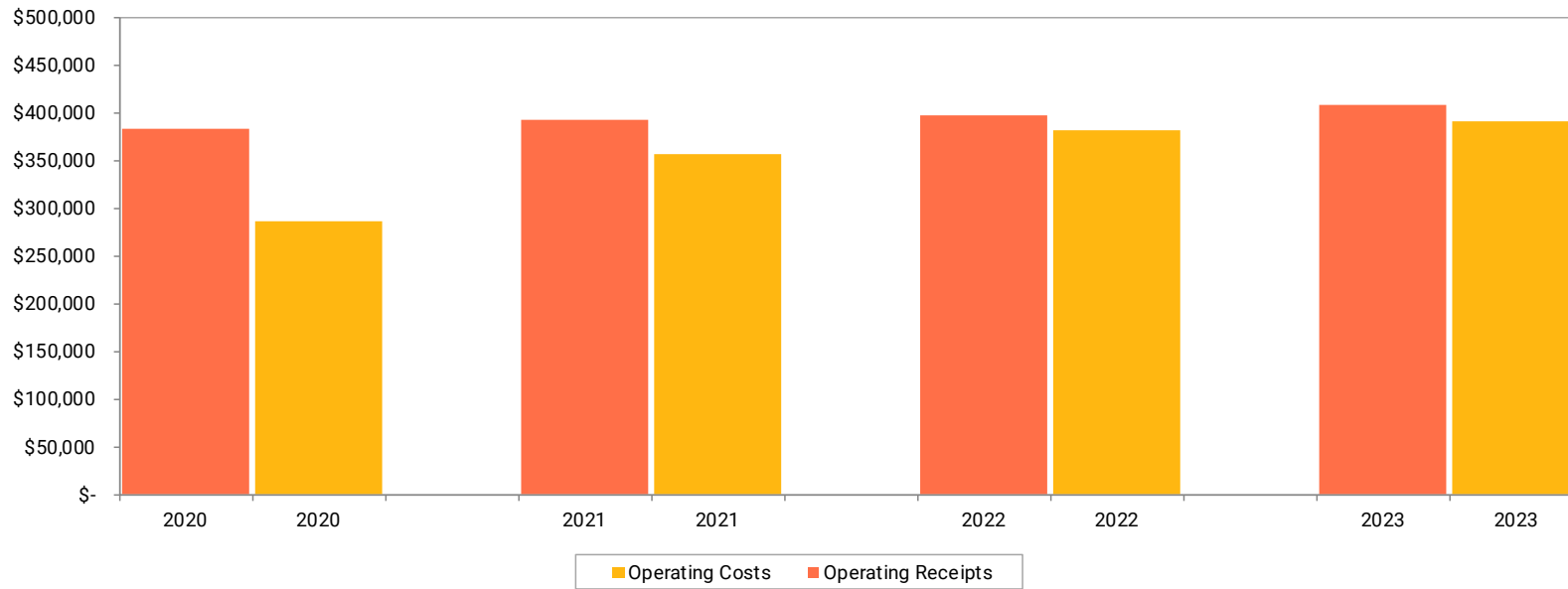
	Off Sale Only Stores		
	2020	2021	2022
	Percent of Sales	Percent of Sales	Percent of Sales
Sales	100.0 %	100.0 %	100.0 %
Cost of Sales	73.5	73.5	73.2
Gross Profit	26.5	26.5	26.8
Operating Expenses	(17.2)	(17.8)	(19.5)
Nonoperating Revenue (Expense)	0.3	-	(0.6)
Income Before Transfers	<u>9.6 %</u>	<u>8.7 %</u>	<u>6.7 %</u>

Source: Analysis of Municipal Liquor Store Operations, for the year ended December 31, 2022.
Published by the Minnesota Office of the State Auditor



Municipal Liquor Store Fund

Comparative Analysis of Operations and Cash Balances



Street Light Fund

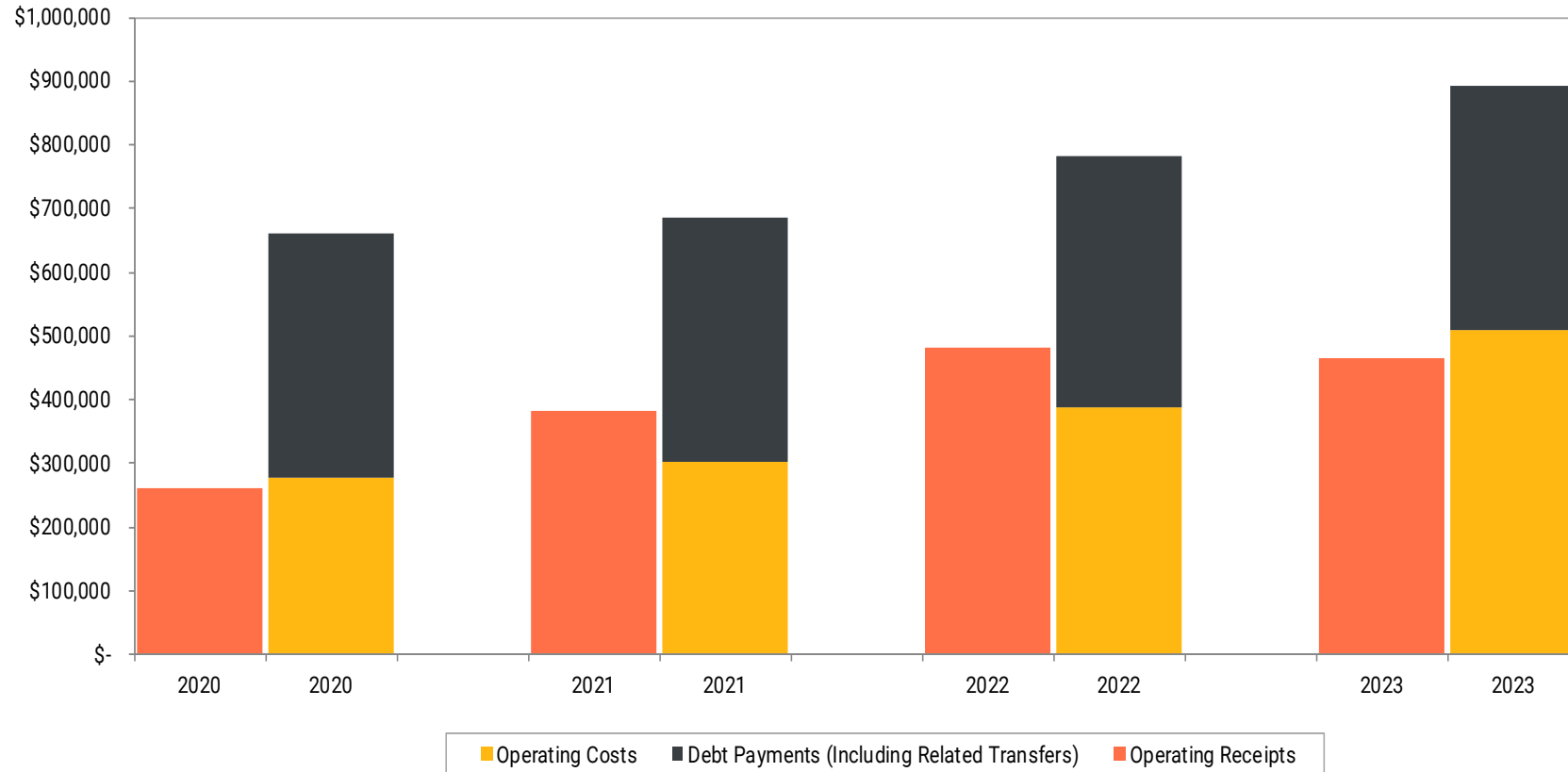
Cash Flows from Operations and Cash Balances

Bonds Payable

2020	2021	2022	2023
<u>\$ 2,855,205</u>	<u>\$ 2,526,707</u>	<u>\$ 2,188,206</u>	<u>\$ 1,844,706</u>

Cash Balance

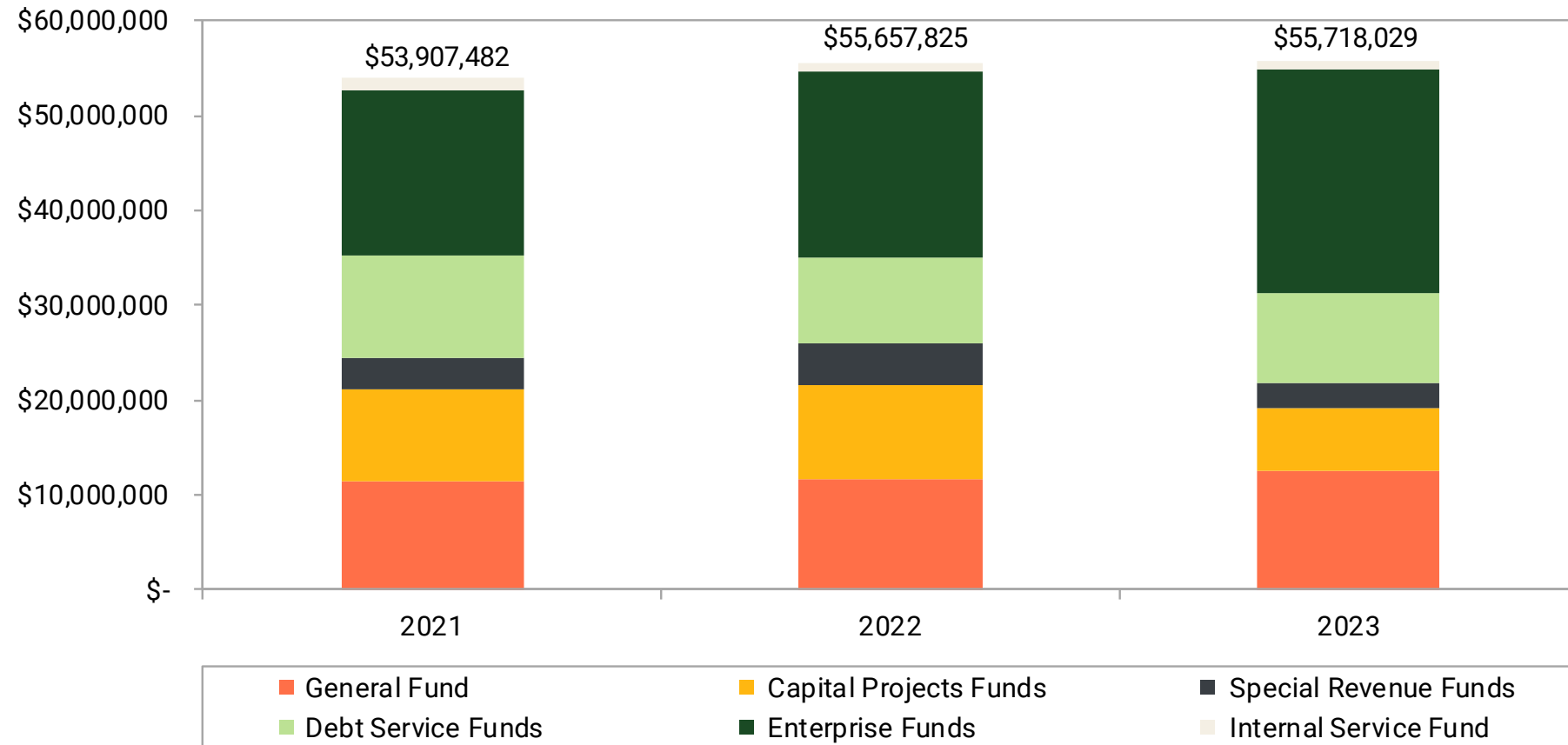
<u>\$ 147</u>	<u>\$ 67</u>	<u>\$ 4,076</u>	<u>\$ 526,800</u>
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Sports Center Fund

Cash Flows from Operations and Cash Balances

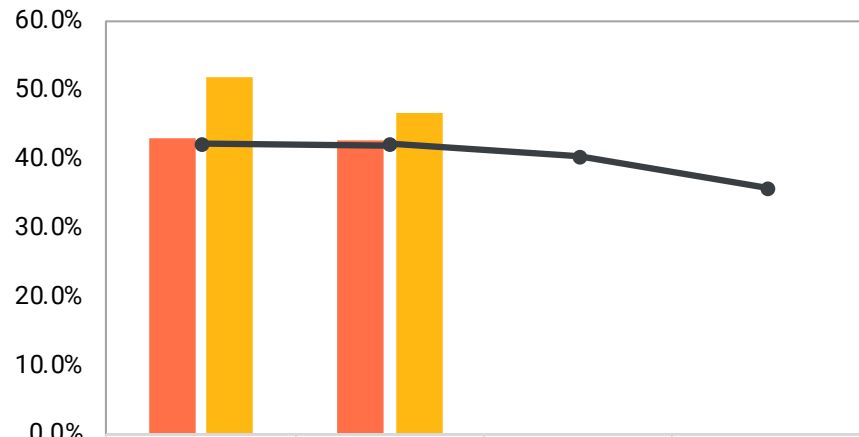
Cash and Investments Balances by Fund Type



Taxes

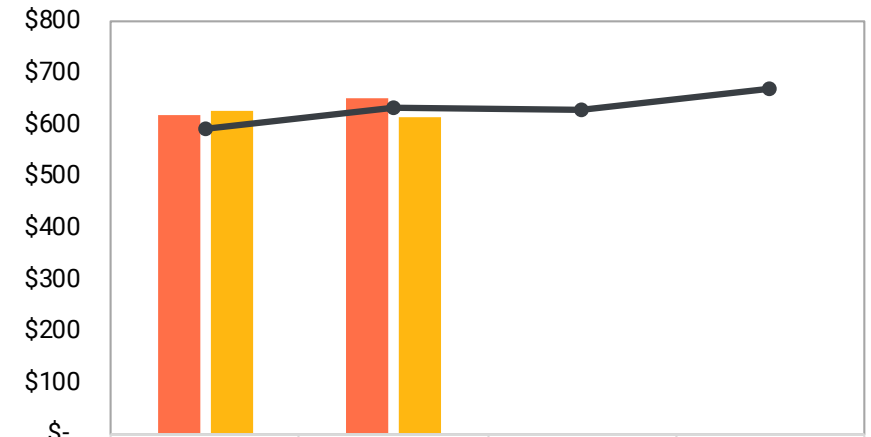
Key Performance Indicators

Tax Rates



	2020	2021	2022	2023
Class 2 Cities	43.1%	42.7%	N/A	N/A
Cities in Scott County	52.1%	46.9%	N/A	N/A
City of Savage	42.4%	42.3%	40.3%	36.0%

Taxes Per Capita

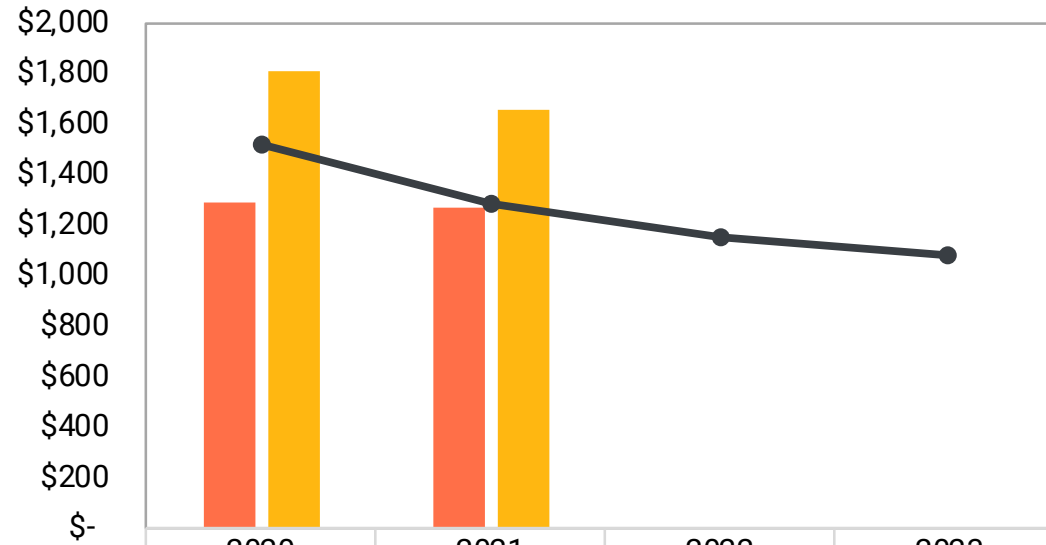


	2020	2021	2022	2023
Class 2 Cities	\$620	\$654	N/A	N/A
Cities in Scott County	\$626	\$616	N/A	N/A
City of Savage	\$591	\$633	\$632	\$670

Debt

Key Performance Indicators

Long Term Debt Per Capita

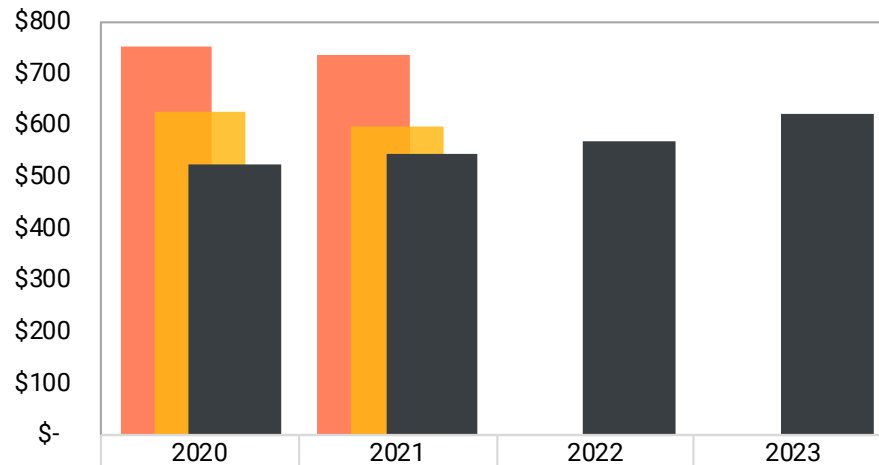


	2020	2021	2022	2023
■ Class 2 Cities	\$1,292	\$1,271	N/A	N/A
■ Cities in Scott County	\$1,815	\$1,665	N/A	N/A
● City of Savage	\$1,521	\$1,290	\$1,155	\$1,083

Expenditures

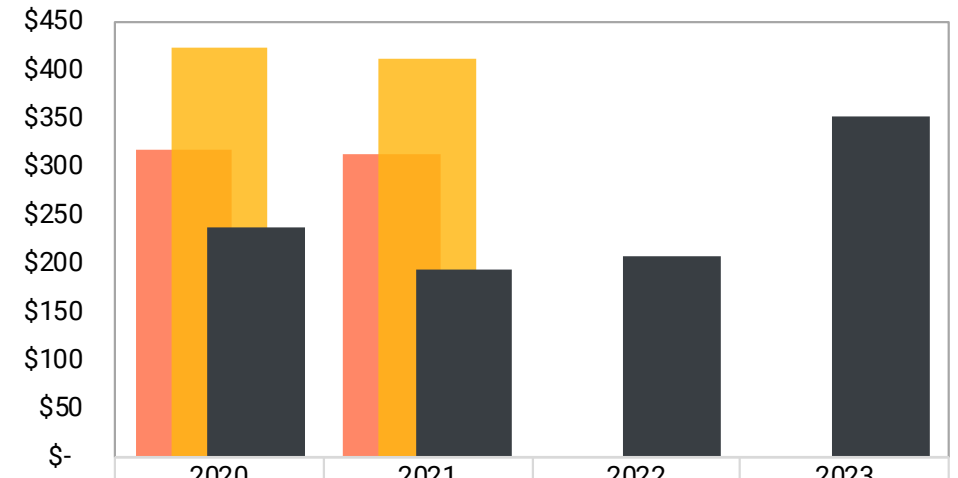
Key Performance Indicators

Current Expenditures Per Capita



	2020	2021	2022	2023
Class 2 Cities	\$755	\$739	N/A	N/A
Cities in Scott County	\$627	\$601	N/A	N/A
City of Savage	\$527	\$544	\$570	\$623

Capital Expenditures Per Capita



	2020	2021	2022	2023
Class 2 Cities	\$319	\$315	N/A	N/A
Cities in Scott County	\$425	\$412	N/A	N/A
City of Savage	\$238	\$194	\$207	\$353

Your Abdo Team



Brad Falteysek, CPA
Partner



Tyler See, CPA
Manager

Daniel Steenkamp
Senior Associate



Adam Owens, CPA
Associate



Nicole Bjorklund
Associate



Jacob Spindler
Intern